



January 28, 2016

Mr. Dennis Shockley, Executive Director Oklahoma Housing Finance Agency 100 NW 63rd Street, Ste. 200 Oklahoma City, OK 73116

SUBJECT: Housing Needs Assessment

Washita County

IRR - Tulsa/OKC File No. 140-2015-0088

Dear Mr. Shockley:

As per our Agreement with Oklahoma Housing Finance Agency (OHFA), we have completed a residential housing market analysis (the "Analysis") for use by OHFA and the Oklahoma Department of Commerce (ODOC). Per our Agreement, OHFA and ODOC shall have unrestricted authority to publish, disclose, distribute and otherwise use, in whole or in part, the study and reports, data or other materials included in the Analysis or otherwise prepared pursuant to the Agreement and no materials produced in whole, or in part, under the Agreement shall be subject to copyright in the United States or any other country. Integra Realty Resources – Tulsa/OKC will cause the Analysis (or any part thereof) and any other publications or materials produced as a result of the Agreement to include substantially the following statement on the first page of said document:

This "Statewide Affordable Housing Market Study" was financed in whole or in part by funds from the U.S. Department of Housing and Urban Development as administered by the Oklahoma Department of Commerce and Oklahoma Housing Finance Agency.

Attached hereto, please find the Washita County Residential Housing Market Analysis. Analyst Derrick Wilson personally inspected the Washita County area during the month of June 2015 to collect the data used in the preparation of the Washita County Market Analysis. The University of Oklahoma College of Architecture Division of Regional and City Planning provided consultation, assemblage and analysis of the data for IRR-Tulsa/OKC.

Mr. Dennis Shockley Oklahoma Housing Finance Agency January 28, 2016 Page 2

This market study is true and correct to the best of the professional's knowledge and belief, and there is no identity of interest between Owen S. Ard, MAI, David A. Puckett, or Integra Realty Resources – Tulsa/OKC and any applicant, developer, owner or developer.

If you have any questions or comments, please contact the undersigned. Thank you for the opportunity to be of service.

Respectfully submitted,

Integra Realty Resources - Tulsa/OKC

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Addenda

A. AcknowledgmentsB. Qualifications



Introduction and Executive Summary

This report is part of a Statewide Affordable Housing Market Study commissioned by the Oklahoma Department of Commerce (ODOC) in partnership with the Oklahoma Housing Finance Agency (OHFA), as an outgrowth of the 2013 tornado outbreak in Oklahoma. It was funded by the U.S. Department of Housing and Urban Development (USHUD) through the Community Development Block Grant – Disaster Recovery program (CDBG-DR). This study was conducted by a public/private partnership between Integra Realty Resources – Tulsa/OKC, the University of Oklahoma College of Architecture, Division of Regional and City Planning, and DeBruler Inc. IRR-Tulsa/OKC, The University of Oklahoma, and DeBruler Inc. also prepared a prior statewide study in 2001, also commissioned by ODOC in partnership with OHFA.

This study is a value-added product derived from the original 2001 statewide housing study that incorporates additional topics and datasets not included in the 2001 study, which impact affordable housing throughout the state. These topic areas include:

- Disaster Resiliency
- Homelessness
- Assessment of Fair Housing
- Evaluation of Residential Lead-Based Paint Hazards

These topics are interrelated in terms of affordable housing policy, housing development, and disaster resiliency and recovery. Homeless populations are more vulnerable in the event of a disaster, as are many of the protected classes under the Fair Housing Act. Lead-based paint is typically more likely to be present in housing units occupied by low-to-moderate income persons, and can also present an environmental hazard in the wake of a disaster. Effective affordable housing policy can mitigate the impact of natural and manmade disasters by encouraging the development and preservation of safe, secure, and disaster-resilient housing for Oklahoma's most vulnerable populations.

Housing Market Analysis Specific Findings:

- 1. The population of Washita County is projected to grow by 0.43% per year over the next five years, underperforming the State of Oklahoma.
- 2. Washita County is projected to need a total of 80 housing units for ownership and 33 housing units for rent over the next five years.
- 3. Median Household Income in Washita County is estimated to be \$49,653 in 2015, compared with \$47,049 estimated for the State of Oklahoma. The poverty rate in Washita County is estimated to be 16.31%, compared with 16.85% for Oklahoma.
- 4. Homeowner and rental vacancy rates in Washita County are lower than the state averages.
- 5. Home values and rental rates in Washita County are also lower than the state averages.
- 6. Average sale price for homes in New Cordell was \$75,690 in 2015, with an average price per square foot of \$50.66. The average year of construction for homes sold in 2015 is estimated to be 1957.
- 7. Approximately 22.85% of renters and 14.48% of owners are housing cost overburdened.



Disaster Resiliency Specific Findings:

- Create a shelter registry for location of individual and business-based shelters (online or paper)
- 2. Tornadoes (1959-2014): Number:47 Injuries: 22 Fatalities: 1 Damages (1996-2014): \$100,720,000.00
- 3. Social Vulnerability: Below state score at the county level; at the census tract level, the north tracts near Foss and Canute of the county have elevated scores
- 4. Floodplain: updated flood maps not available; National Climatic Data Center storm event statistics record 4 flood events in Washita County and participating jurisdictions during the period of 2000-2013. There were no reported damages. According to National Flood Insurance Program statistics, Washita County residents had one reported loss and received payments totaling \$20,000.00 as of June 2002.

Homelessness Specific Findings

- 1. Washita County is located in the Southwest Oklahoma Continuum of Care.
- 2. There are an estimated 239 homeless individuals in this area, 177 of which are identified as sheltered.
- 3. There are at least 8 homeless households comprised of children only.
- 4. There is also a high homeless veteran population (25) in this region.
- 5. Investment should be made for more temporary and permanent housing for homeless veterans.

Fair Housing Specific Findings

1. No fair housing issues noted.

Lead-Based Paint Specific Findings

- 1. We estimate there are 1,201 occupied housing units in Washita County with lead-based paint hazards.
- 2. 480 of those housing units are estimated to be occupied by low-to-moderate income households.
- 3. We estimate that 168 of those low-to-moderate income households have children under the age of 6 present.

Report Format and Organization

The first section of this report comprises the housing market analysis for Washita County. This section is divided into general area information, followed by population, household and income trends and analysis, then followed by area economic conditions. The next area of analysis concerns the housing stock of Washita County, including vacancy rates, construction activity and trends, and analyses of the homeowner and rental markets. This section is followed by five-year forecasts of housing need for owners and renters, as well as specific populations such as low-to-moderate income households, the elderly, and working families.

The next section of this report addresses special topics of concern:



- Disaster Resiliency
- Homelessness
- Fair Housing
- Lead-Based Paint Hazards

This last section is followed by a summary of the conclusions of this report for Washita County.



General Information 4

General Information

Purpose and Function of the Market Study

The purpose of this market study is to evaluate the need for affordable housing units in Washita County, Oklahoma. The analysis will consider existing supply and projected demand and overall market trends in the Washita County area.

Effective Date of Consultation

The Washita County area was inspected and research was performed during June, 2015. The effective date of this analysis is June 23, 2015. The date of this report is January 28, 2016. The market study is valid only as of the stated effective date or dates.

Scope of the Assignment

- 1. The Washita County area was inspected during June, 2015. The inspection included visits to all significant population centers in the county and portions of the rural county areas.
- 2. Regional, city and neighborhood data is based on information retained from national, state, and local government entities; various Chambers of Commerce, news publications, and other sources of economic indicators.
- 3. Specific economic data was collected from all available public agencies. Population and household information was collected from national demographic data services as well as available local governments. Much data was gathered regarding market specific items from personal interviews.
- 4. Development of the applicable analysis involved the collection and interpretation of verified data from local property owners/managers, realtors, and other individuals active within the area real estate market.
- 5. The analyst's assemblage and analysis of the defined data provided a basis from which conclusions as to the supply of and demand for residential housing were made.

Data Sources

Specific data sources used in this analysis include but are not limited to:

- 1. The 2000 and 2010 Decennial Censuses of Population and Housing
- 2. The 2009-2013 American Community Survey (ACS)
- 3. U.S. Census Bureau Residential Construction Branch, Manufacturing and Construction Division
- 4. The United States Department of Labor, Bureau of Labor Statistics, including the Local Area Unemployment Statistics and the Quarterly Census of Employment and Wages programs
- 5. The U.S. Department of Housing and Urban Development, including the Comprehensive Housing Affordability Strategy (CHAS), and the 2013 Picture of Subsidized Households
- 6. Continuum of Care Assistance Programs



General Information 5

- 7. The National Oceanic and Atmospheric Administration
- 8. Nielsen SiteReports (formerly known as Claritas)
- 9. The Oklahoma State Department of Health
- 10. The Oklahoma Department of Human Services
- 11. The Federal Reserve Bank of Kansas City, Oklahoma City Branch
- 12. The Federal Reserve Bank of New York



Washita County Analysis

Area Information

The purpose of this section of the report is to provide a basis for analyzing and estimating trends relating to Washita County. The primary emphasis is concentrated on those factors that are of significance to residential development users. Residential and commercial development in the community is influenced by the following factors:

- 1. Population and economic growth trends.
- 2. Existing commercial supply and activity.
- 3. Natural physical elements.
- 4. Political policy and attitudes toward community development.

Location

Washita County is located in northeast Oklahoma. The county is bordered on the north by Custer County, on the west by Beckham County, on the south by Kiowa County, and on the east by Caddo County. The Washita County Seat is New Cordell (commonly referred to as Cordell), which is located in the central part of the county. This location is approximately 206 miles southwest of Tulsa and 100 miles west of Oklahoma City.

Washita County has a total area of 1,009 square miles (1,003 square miles of land, and 6 square miles of water), ranking 19th out of Oklahoma's 77 counties in terms of total area. The total population of Washita County as of the 2010 Census was 11,629 persons, for a population density of 12 persons per square mile of land.

Access and Linkages

The county has above average accessibility to state and national highway systems. Multiple major highways intersect within Washita. These are I-40, US-183, OK-152, OK-44, OK-55, OK-54, OK-54A, and OK-115. The nearest interstate highway is I-40, which crosses the northwest corner of the county. The county also has an intricate network of county roadways.

Public transportation is provided by Red River Transportation Service (a service of Community Action Development Corporation), with service in Beckham, Caddo, Carter, Comanche, Cotton, Custer, Dewey, Ellis, Jefferson, Kiowa, Roger Mills, Stephens, Tillman, Washita and Woodward counties. RRTS has regularly scheduled routes in select cities as well as demand-response service, and also offers the SoonerRide program for Medicaid recipients. The local market perceives public transportation as average compared to other communities in the region of similar size. However, the primary mode of transportation in this area is private automobiles by far.



Clinton-Sherman Airport (also known as Oklahoma Air & Space Port) is located just west of New Cordell. The airport operates two primary concrete runways measuring 13,503 feet in length and 5,193 feet in length. Clinton-Sherman's primary runway is among the longest in the country, and was originally designed to accommodate B-52 aircraft during its history as Clinton-Sherman Air Force Base. Additionally, the Cordell Municipal Airport is located just east of the city and operates a primary asphalt runway measuring 3,430 feet in length. The nearest full-service commercial airport is the Will Rogers World Airport, located 100 miles east in Oklahoma City.

Educational Facilities

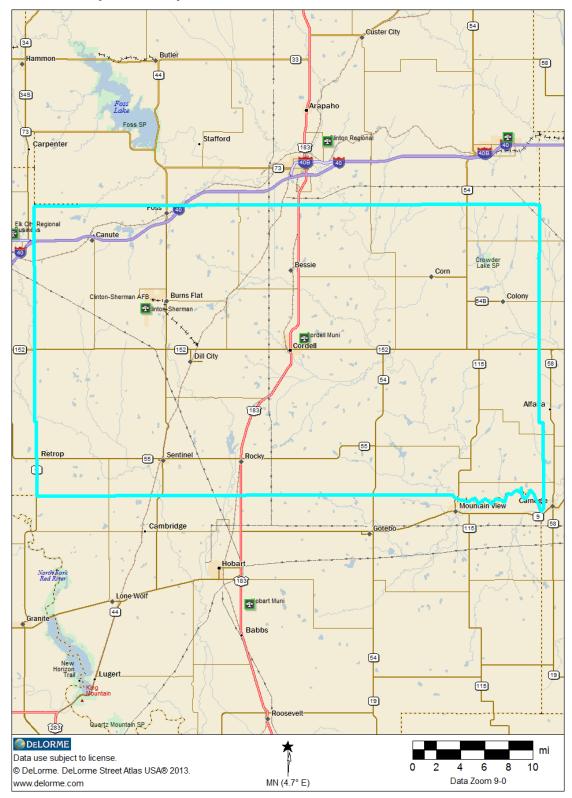
All of the county communities have public school facilities. Cordell is served by Cordell Public Schools which operates one secondary school and one elementary school. Higher education offerings in the area include the Southwestern Oklahoma State campus in Weatherford, located 30.6 miles northeast, and Western Technology Center in Burns Flat.

Medical Facilities

Medical services are provided by the Cordell Memorial Hospital, an acute-care hospital offering surgical, emergency, and in and outpatient's services. Cordell Memorial Hospital was recently given a national award recognizing their service to the community. The smaller county communities typically have either small outpatient medical services or doctor's officing in the community.

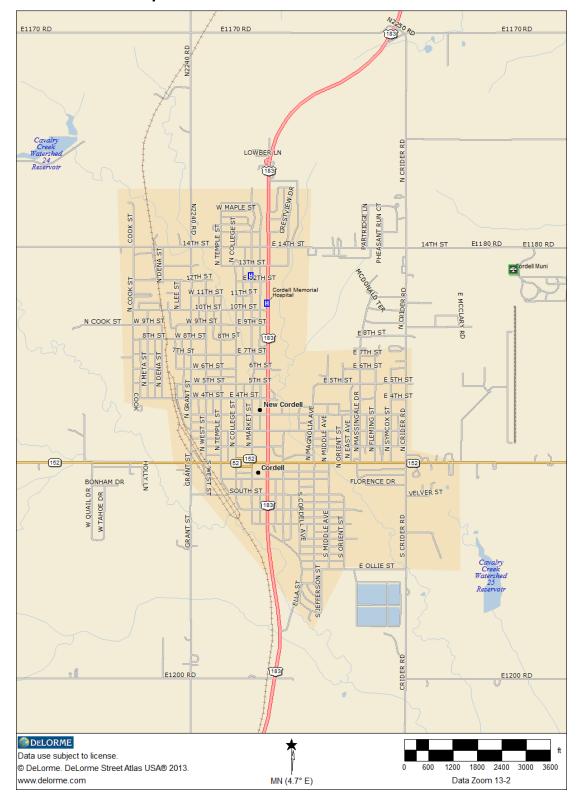


Washita County Area Map





New Cordell Area Map





Demographic Analysis

Population and Households

The following table presents population levels and annualized changes in Washita County and Oklahoma. This data is presented as of the 2000 Census, the 2010 Census, with 2015 and 2020 estimates and forecasts provided by Nielsen SiteReports.

| Population Levels and Annual Changes | | | | | | | | | | |
|--------------------------------------|-----------|-----------|--------|-----------|--------|-----------|--------|--|--|--|
| | 2000 | 2010 | Annual | 2015 | Annual | 2020 | Annual | | | |
| | Census | Census | Change | Estimate | Change | Forecast | Change | | | |
| New Cordell | 2,867 | 2,915 | 0.17% | 3,033 | 0.80% | 3,137 | 0.68% | | | |
| Washita County | 11,508 | 11,629 | 0.10% | 11,729 | 0.17% | 11,982 | 0.43% | | | |
| State of Oklahoma | 3,450,654 | 3,751,351 | 0.84% | 3,898,675 | 0.77% | 4,059,399 | 0.81% | | | |

The population of Washita County was 11,629 persons as of the 2010 Census, a 0.10% annualized rate of change from the 2000 Census. As of 2015, Nielsen SiteReports estimates the population of Washita County to be 11,729 persons, and projects that the population will show 0.43% annualized growth over the next five years.

The population of New Cordell was 2,915 persons as of the 2010 Census, a 0.17% annualized rate of change from the 2000 Census. As of 2015, Nielsen SiteReports estimates the population of New Cordell to be 3,033 persons, and projects that the population will show 0.68% annualized growth over the next five years.

The next table presents data regarding household levels in Washita County over the same periods of time. This data is presented both for all households (family and non-family) as well as family households alone.

| Total Households | 2000 | 2010 | Annual | 2015 | Annual | 2020 | Annual |
|---------------------|-----------|-----------|--------|-----------|--------|-----------|--------|
| Total Housellolus | Census | Census | Change | Estimate | Change | Forecast | Change |
| New Cordell | 1,192 | 1,181 | -0.09% | 1,256 | 1.24% | 1,319 | 0.98% |
| Washita County | 4,506 | 4,599 | 0.20% | 4,651 | 0.23% | 4,764 | 0.48% |
| State of Oklahoma | 1,342,293 | 1,460,450 | 0.85% | 1,520,327 | 0.81% | 1,585,130 | 0.84% |
| Family Households | 2000 | 2010 | Annual | 2015 | Annual | 2020 | Annual |
| railily nousellolus | Census | Census | Change | Estimate | Change | Forecast | Change |
| New Cordell | 816 | 754 | -0.79% | 817 | 1.62% | 857 | 0.96% |
| Washita County | 3,265 | 3,186 | -0.24% | 3,220 | 0.21% | 3,296 | 0.47% |
| State of Oklahoma | 921,750 | 975,267 | 0.57% | 1,016,508 | 0.83% | 1,060,736 | 0.86% |

As of 2010, Washita County had a total of 4,599 households, representing a 0.20% annualized rate of change since the 2000 Census. As of 2015, Nielsen SiteReports estimates Washita County to have 4,651 households. This number is expected to experience a 0.48% annualized rate of growth over the next five years.



As of 2010, New Cordell had a total of 1,181 households, representing a -0.09% annualized rate of change since the 2000 Census. As of 2015, Nielsen SiteReports estimates New Cordell to have 1,256 households. This number is expected to experience a 0.98% annualized rate of growth over the next five years.

Population by Race and Ethnicity

The next table presents data regarding the racial and ethnic composition of Washita County based on the U.S. Census Bureau's American Community Survey.

| | New Co | rdell | Washita County | | |
|-------------------------------------------|-------------|---------|-----------------------|---------|--|
| Single-Classification Race | No. | Percent | No. | Percent | |
| Total Population | 2,911 | | 11,631 | | |
| White Alone | 2,748 | 94.40% | 10,567 | 90.85% | |
| Black or African American Alone | 4 | 0.14% | 104 | 0.89% | |
| Amer. Indian or Alaska Native Alone | 55 | 1.89% | 185 | 1.59% | |
| Asian Alone | 0 | 0.00% | 2 | 0.02% | |
| Native Hawaiian and Other Pac. Isl. Alone | 0 | 0.00% | 0 | 0.00% | |
| Some Other Race Alone | 5 | 0.17% | 261 | 2.24% | |
| Two or More Races | 99 | 3.40% | 512 | 4.40% | |
| Population by Hispanic or Latino Origin | New Cordell | | Washita County | | |
| ropulation by mispanic of Latino Origin | No. | Percent | No. | Percent | |
| Total Population | 2,911 | | 11,631 | | |
| Hispanic or Latino | 138 | 4.74% | 989 | 8.50% | |
| Hispanic or Latino, White Alone | 116 | 84.06% | 667 | 67.44% | |
| Hispanic or Latino, All Other Races | 22 | 15.94% | 322 | 32.56% | |
| Not Hispanic or Latino | 2,773 | 95.26% | 10,642 | 91.50% | |
| Not Hispanic or Latino, White Alone | 2,632 | 94.92% | 9,900 | 93.03% | |
| Not Hispanic or Latino, All Other Races | 141 | 5.08% | 742 | 6.97% | |

In Washita County, racial and ethnic minorities comprise 14.88% of the total population. Within New Cordell, racial and ethnic minorities represent 9.58% of the population.

Population by Age

The next tables present data regarding the age distribution of the population of Washita County. This data is provided as of the 2010 Census, with estimates and forecasts provided by Nielsen SiteReports.



| Washita County Population By Age | | | | | | | | |
|----------------------------------|--------|----------|----------|----------|----------|----------|-------------|-------------|
| | 2010 | Percent | 2015 | Percent | 2020 | Percent | 2000 - 2015 | 2015 - 2020 |
| | Census | of Total | Estimate | of Total | Forecast | of Total | Ann. Chng. | Ann. Chng. |
| Population by Age | 11,629 | | 11,729 | | 11,982 | | | |
| Age 0 - 4 | 804 | 6.91% | 780 | 6.65% | 829 | 6.92% | -0.60% | 1.23% |
| Age 5 - 9 | 884 | 7.60% | 811 | 6.91% | 778 | 6.49% | -1.71% | -0.83% |
| Age 10 - 14 | 833 | 7.16% | 878 | 7.49% | 811 | 6.77% | 1.06% | -1.58% |
| Age 15 - 17 | 481 | 4.14% | 508 | 4.33% | 556 | 4.64% | 1.10% | 1.82% |
| Age 18 - 20 | 376 | 3.23% | 444 | 3.79% | 496 | 4.14% | 3.38% | 2.24% |
| Age 21 - 24 | 481 | 4.14% | 548 | 4.67% | 643 | 5.37% | 2.64% | 3.25% |
| Age 25 - 34 | 1,445 | 12.43% | 1,395 | 11.89% | 1,347 | 11.24% | -0.70% | -0.70% |
| Age 35 - 44 | 1,279 | 11.00% | 1,335 | 11.38% | 1,416 | 11.82% | 0.86% | 1.19% |
| Age 45 - 54 | 1,700 | 14.62% | 1,456 | 12.41% | 1,284 | 10.72% | -3.05% | -2.48% |
| Age 55 - 64 | 1,359 | 11.69% | 1,547 | 13.19% | 1,563 | 13.04% | 2.63% | 0.21% |
| Age 65 - 74 | 1,004 | 8.63% | 1,036 | 8.83% | 1,226 | 10.23% | 0.63% | 3.43% |
| Age 75 - 84 | 670 | 5.76% | 663 | 5.65% | 684 | 5.71% | -0.21% | 0.63% |
| Age 85 and over | 313 | 2.69% | 328 | 2.80% | 349 | 2.91% | 0.94% | 1.25% |
| Age 55 and over | 3,346 | 28.77% | 3,574 | 30.47% | 3,822 | 31.90% | 1.33% | 1.35% |
| Age 62 and over | 2,082 | 17.90% | 2,163 | 18.44% | 2,379 | 19.85% | 0.77% | 1.92% |
| Median Age | 39.0 | | 38.7 | | 38.8 | | -0.15% | 0.05% |
| Source: Nielsen SiteReports | | | | | | | | |

As of 2015, Nielsen estimates that the median age of Washita County is 38.7 years. This compares with the statewide figure of 36.6 years. Approximately 6.65% of the population is below the age of 5, while 18.44% is over the age of 62. Over the next five years, the population age 62 and above is forecasted to grow by 1.92% per year.



| New Cordell Population By Age | | | | | | | | |
|-------------------------------|--------|----------|----------|----------|----------|----------|-------------|-------------|
| | 2010 | Percent | 2015 | Percent | 2020 | Percent | 2000 - 2015 | 2015 - 2020 |
| | Census | of Total | Estimate | of Total | Forecast | of Total | Ann. Chng. | Ann. Chng. |
| Population by Age | 2,915 | | 3,033 | | 3,137 | | | |
| Age 0 - 4 | 188 | 6.45% | 194 | 6.40% | 209 | 6.66% | 0.63% | 1.50% |
| Age 5 - 9 | 205 | 7.03% | 196 | 6.46% | 194 | 6.18% | -0.89% | -0.20% |
| Age 10 - 14 | 216 | 7.41% | 215 | 7.09% | 202 | 6.44% | -0.09% | -1.24% |
| Age 15 - 17 | 123 | 4.22% | 136 | 4.48% | 139 | 4.43% | 2.03% | 0.44% |
| Age 18 - 20 | 86 | 2.95% | 117 | 3.86% | 129 | 4.11% | 6.35% | 1.97% |
| Age 21 - 24 | 126 | 4.32% | 141 | 4.65% | 178 | 5.67% | 2.28% | 4.77% |
| Age 25 - 34 | 335 | 11.49% | 365 | 12.03% | 368 | 11.73% | 1.73% | 0.16% |
| Age 35 - 44 | 327 | 11.22% | 323 | 10.65% | 342 | 10.90% | -0.25% | 1.15% |
| Age 45 - 54 | 398 | 13.65% | 381 | 12.56% | 347 | 11.06% | -0.87% | -1.85% |
| Age 55 - 64 | 327 | 11.22% | 364 | 12.00% | 387 | 12.34% | 2.17% | 1.23% |
| Age 65 - 74 | 281 | 9.64% | 293 | 9.66% | 318 | 10.14% | 0.84% | 1.65% |
| Age 75 - 84 | 202 | 6.93% | 202 | 6.66% | 208 | 6.63% | 0.00% | 0.59% |
| Age 85 and over | 101 | 3.46% | 106 | 3.49% | 116 | 3.70% | 0.97% | 1.82% |
| Age 55 and over | 911 | 31.25% | 965 | 31.82% | 1,029 | 32.80% | 1.16% | 1.29% |
| Age 62 and over | 581 | 19.93% | 604 | 19.92% | 642 | 20.47% | 0.78% | 1.22% |
| Median Age | 40.5 | | 39.7 | | 39.4 | | -0.40% | -0.15% |
| Source: Nielsen SiteReports | _ | _ | _ | _ | _ | _ | - | _ |

As of 2015, Nielsen estimates that the median age of New Cordell is 39.7 years. This compares with the statewide figure of 36.6 years. Approximately 6.40% of the population is below the age of 5, while 19.92% is over the age of 62. Over the next five years, the population age 62 and above is forecasted to grow by 1.22% per year.

Families by Presence of Children

The next table presents data for Washita County regarding families by the presence of children.



| 2013 Family Type by Presence of Children Under 18 Years | | | | | | | |
|----------------------------------------------------------------|----------------|---------|---------|---------|--|--|--|
| | New Cordell | | Washita | County | | | |
| | No. | Percent | No. | Percent | | | |
| Total Families: | 836 | | 3,368 | | | | |
| Married-Couple Family: | 683 | 81.70% | 2,677 | 79.48% | | | |
| With Children Under 18 Years | 224 | 26.79% | 960 | 28.50% | | | |
| No Children Under 18 Years | 459 | 54.90% | 1,717 | 50.98% | | | |
| Other Family: | 153 | 18.30% | 691 | 20.52% | | | |
| Male Householder, No Wife Present | 47 | 5.62% | 216 | 6.41% | | | |
| With Children Under 18 Years | 42 | 5.02% | 112 | 3.33% | | | |
| No Children Under 18 Years | 5 | 0.60% | 104 | 3.09% | | | |
| Female Householder, No Husband Present | 106 | 12.68% | 475 | 14.10% | | | |
| With Children Under 18 Years | 80 | 9.57% | 282 | 8.37% | | | |
| No Children Under 18 Years | 26 | 3.11% | 193 | 5.73% | | | |
| | | | | | | | |
| Total Single Parent Families | 122 | | 394 | | | | |
| Male Householder | 42 | 34.43% | 112 | 28.43% | | | |
| Female Householder | 80 | 65.57% | 282 | 71.57% | | | |
| Source: U.S. Census Bureau, 2009-2013 American Community Surve | y, Table B1100 | 3 | | | | | |

As shown, within Washita County, among all families 11.70% are single-parent families, while in New Cordell, the percentage is 14.59%.

Population by Presence of Disabilities

The following table compiles data regarding the non-institutionalized population of Washita County by presence of one or more disabilities.



| | New Cordell | | Washita County | | State of Oklahoma | |
|--------------------------------------------|-------------|---------|----------------|---------|-------------------|---------|
| | No. | Percent | No. | Percent | No. | Percent |
| Civilian Non-Institutionalized Population: | 2,841 | | 11,458 | | 3,702,515 | |
| Under 18 Years: | 800 | | 2,987 | | 933,738 | |
| With One Type of Disability | 0 | 0.00% | 68 | 2.28% | 33,744 | 3.61% |
| With Two or More Disabilities | 7 | 0.88% | 58 | 1.94% | 11,082 | 1.19% |
| No Disabilities | 793 | 99.13% | 2,861 | 95.78% | 888,912 | 95.20% |
| 18 to 64 Years: | 1,475 | | 6,566 | | 2,265,702 | |
| With One Type of Disability | 155 | 10.51% | 545 | 8.30% | 169,697 | 7.49% |
| With Two or More Disabilities | 88 | 5.97% | 383 | 5.83% | 149,960 | 6.62% |
| No Disabilities | 1,232 | 83.53% | 5,638 | 85.87% | 1,946,045 | 85.89% |
| 65 Years and Over: | 566 | | 1,905 | | 503,075 | |
| With One Type of Disability | 102 | 18.02% | 418 | 21.94% | 95,633 | 19.01% |
| With Two or More Disabilities | 56 | 9.89% | 343 | 18.01% | 117,044 | 23.27% |
| No Disabilities | 408 | 72.08% | 1,144 | 60.05% | 290,398 | 57.72% |
| | | | | | | |
| Total Number of Persons with Disabilities: | 408 | 14.36% | 1,815 | 15.84% | 577,160 | 15.59% |

Within Washita County, 15.84% of the civilian non-institutionalized population has one or more disabilities, compared with 15.59% of Oklahomans as a whole. In New Cordell the percentage is 14.36%.

We have also compiled data for the veteran population of Washita County by presence of disabilities, shown in the following table:

| | New Cordell | | Washita (| County | State of Oklahoma | |
|--------------------------------------|-------------|---------|-----------|---------|-------------------|---------|
| | No. | Percent | No. | Percent | No. | Percent |
| Civilian Population Age 18+ For Whom | | | | | | |
| Poverty Status is Determined | 2,041 | | 8,471 | | 2,738,788 | |
| Veteran: | 196 | 9.60% | 915 | 10.80% | 305,899 | 11.17% |
| With a Disability | 70 | 35.71% | 304 | 33.22% | 100,518 | 32.86% |
| No Disability | 126 | 64.29% | 611 | 66.78% | 205,381 | 67.14% |
| Non-veteran: | 1,845 | 90.40% | 7,556 | 89.20% | 2,432,889 | 88.83% |
| With a Disability | 331 | 17.94% | 1,385 | 18.33% | 430,610 | 17.70% |
| No Disability | 1,514 | 82.06% | 6,171 | 81.67% | 2,002,279 | 82.30% |

Within Washita County, the Census Bureau estimates there are 915 veterans, 33.22% of which have one or more disabilities (compared with 32.86% at a statewide level). In New Cordell, there are an estimated 196 veterans, 35.71% of which are estimated to have a disability.

Group Quarters Population

The next table presents data regarding the population of Washita County living in group quarters, such as correctional facilities, skilled-nursing facilities, student housing and military quarters.



| | New Co | rdell | Washita County | |
|-----------------------------------------------|--------|---------|-----------------------|---------|
| | No. | Percent | No. | Percent |
| Total Population | 2,915 | | 11,629 | |
| Group Quarters Population | 106 | 3.64% | 206 | 1.77% |
| Institutionalized Population | 106 | 3.64% | 206 | 1.77% |
| Correctional facilities for adults | 31 | 1.06% | 31 | 0.27% |
| Juvenile facilities | 0 | 0.00% | 15 | 0.13% |
| Nursing facilities/Skilled-nursing facilities | 75 | 2.57% | 160 | 1.38% |
| Other institutional facilities | 0 | 0.00% | 0 | 0.00% |
| Noninstitutionalized population | 0 | 0.00% | 0 | 0.00% |
| College/University student housing | 0 | 0.00% | 0 | 0.00% |
| Military quarters | 0 | 0.00% | 0 | 0.00% |
| Other noninstitutional facilities | 0 | 0.00% | 0 | 0.00% |

The percentage of the Washita County population in group quarters is somewhat lower than the statewide figure, which was 2.99% in 2010.



Household Income Levels 17

Household Income Levels

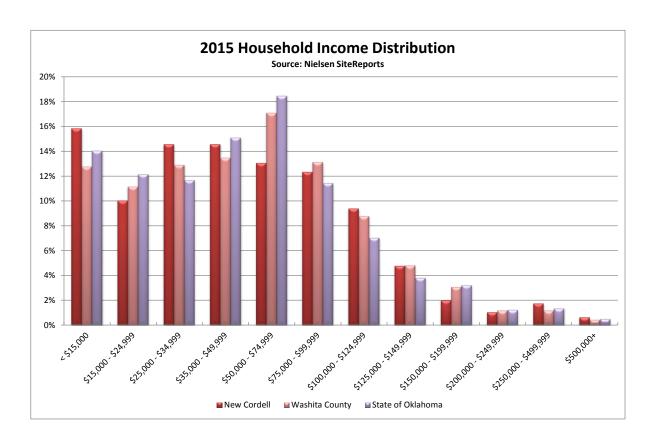
Data in the following chart shows the distribution of household income in Washita County, as well as median and average household income. Data for Oklahoma is included as a basis of comparison. This data is provided by Nielsen SiteReports for 2015.

| | New Cord | lell | Washita (| County | State of Oklahoma | |
|--------------------------|----------|---------|-----------|---------|-------------------|---------|
| | No. | Percent | No. | Percent | No. | Percent |
| Households by HH Income | 1,256 | | 4,651 | | 1,520,327 | |
| < \$15,000 | 199 | 15.84% | 594 | 12.77% | 213,623 | 14.05% |
| \$15,000 - \$24,999 | 126 | 10.03% | 519 | 11.16% | 184,613 | 12.14% |
| \$25,000 - \$34,999 | 183 | 14.57% | 600 | 12.90% | 177,481 | 11.67% |
| \$35,000 - \$49,999 | 183 | 14.57% | 627 | 13.48% | 229,628 | 15.10% |
| \$50,000 - \$74,999 | 164 | 13.06% | 795 | 17.09% | 280,845 | 18.47% |
| \$75,000 - \$99,999 | 155 | 12.34% | 611 | 13.14% | 173,963 | 11.44% |
| \$100,000 - \$124,999 | 118 | 9.39% | 408 | 8.77% | 106,912 | 7.03% |
| \$125,000 - \$149,999 | 60 | 4.78% | 224 | 4.82% | 57,804 | 3.80% |
| \$150,000 - \$199,999 | 25 | 1.99% | 143 | 3.07% | 48,856 | 3.21% |
| \$200,000 - \$249,999 | 13 | 1.04% | 55 | 1.18% | 18,661 | 1.23% |
| \$250,000 - \$499,999 | 22 | 1.75% | 55 | 1.18% | 20,487 | 1.35% |
| \$500,000+ | 8 | 0.64% | 20 | 0.43% | 7,454 | 0.49% |
| Median Household Income | \$44,836 | | \$49,653 | | \$47,049 | |
| Average Household Income | \$64,484 | | \$65,533 | | \$63,390 | |

As shown, median household income for Washita County is estimated to be \$49,653 in 2015. By way of comparison, the median household income of Oklahoma is estimated to be \$47,049. For New Cordell, median household income is estimated to be \$44,836. The income distribution can be better visualized by the following chart.



Household Income Levels 18



Household Income Trend

Next we examine the long-term growth of incomes in Washita County, from the results of the 2000 Census (representing calendar year 1999), through the current 2015 estimates provided by Nielsen SiteReports. This data is then annualized into a compounded annual growth rate to estimate nominal annual household income growth over this period of time. We then compare the rate of annual growth with the rate of inflation over the same period of time (measured using the Consumer Price Index for all urban consumers, South Region, Size Class D, from May 1999 through May 2015). Subtracting the annual rate of inflation from the nominal rate of annual income growth yields a "real" rate of income growth which takes into account the effect of increasing prices of goods and services.

| Household Incom | e Trend | | | | |
|------------------------|-------------|-------------|---------|-----------|--------|
| | 1999 Median | 2015 Median | Nominal | Inflation | Real |
| | HH Income | HH Income | Growth | Rate | Growth |
| New Cordell | \$28,053 | \$44,836 | 2.97% | 2.40% | 0.57% |
| Washita County | \$29,563 | \$49,653 | 3.29% | 2.40% | 0.89% |
| State of Oklahoma | \$33,400 | \$47,049 | 2.16% | 2.40% | -0.23% |

As shown, both Washita County and New Cordell saw positive growth in "real" median household income, once inflation is taken into account. This is contrary to state and national trends, which saw declines in household income after adjusting for inflation: over the same period, the national median



Household Income Levels 19

household income increased from \$41,994 to \$53,706 (for a nominal annualized growth rate of 1.55%) while the Consumer Price Index increased at an annualized rate of 2.26%, for a "real" growth rate of -0.72%.

Poverty Rates

Overall rates of poverty in Washita County and Oklahoma are shown in the following table. This data is included from the 2013 American Community Survey, as well as the 2000 Census to show how these rates have changed over the last decade. We also include poverty rates for single-parent families by gender of householder.

| Poverty Rates | | | | | |
|----------------------|--------|--------|----------------|-----------------------|--------------------------|
| | 2000 | 2013 | Change | 2013 Poverty Rates fo | r Single-Parent Families |
| | Census | ACS | (Basis Points) | Male Householder | Female Householder |
| New Cordell | 17.33% | 16.40% | -93 | 0.00% | 83.75% |
| Washita County | 15.50% | 16.31% | 81 | 0.00% | 75.89% |
| State of Oklahoma | 14.72% | 16.85% | 213 | 22.26% | 47.60% |

Sources: 2000 Decennial Census Table P87, 2009-2013 American Community Survey Tables B17001 & B17023

The poverty rate in Washita County is estimated to be 16.31% by the American Community Survey. This is an increase of 81 basis points since the 2000 Census. Within New Cordell, the poverty rate is estimated to be 16.40%. It should be noted that increasing poverty rates over this period of time is a national trend: between the 2000 Census and the 2013 American Community Survey, the poverty rate of the United States increased from 12.38% to 15.37%, an increase of 299 basis points.



Economic Conditions

Employment and Unemployment

The following table presents total employment figures and unemployment rates for Washita County, with figures for Oklahoma and the United States for comparison. This data is as of May 2015.

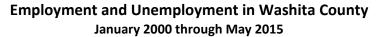
| Employment and Unemployment | | | | | | | | | |
|-----------------------------|------------|------------|--------|-------------|-------------|--------|--|--|--|
| | May-2010 | May-2015 | Annual | May-2010 | May-2015 | Change | | | |
| | Employment | Employment | Growth | Unemp. Rate | Unemp. Rate | (bp) | | | |
| Washita County | 5,142 | 5,835 | 2.56% | 6.1% | 5.2% | -90 | | | |
| State of Oklahoma | 1,650,748 | 1,776,187 | 1.48% | 6.8% | 4.4% | -240 | | | |
| United States (thsds) | 139,497 | 149,349 | 1.37% | 9.3% | 5.3% | -400 | | | |

As of May 2015, total employment in Washita County was 5,835 persons. Compared with figures from May 2010, this represents annualized employment growth of 2.56% per year. The unemployment rate in May was 5.2%, a decrease of -90 basis points from May 2010, which was 6.1%. Over the last five years, both the statewide and national trends have been improving employment levels and declining unemployment rates, and Washita County has mirrored these trends.

Employment Level Trends

The following chart shows total employment and unemployment levels in Washita County from January 2000 through May 2015, as reported by the Bureau of Labor Statistics, Local Area Unemployment Statistics program.







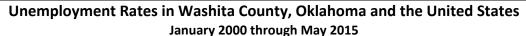
Source: Bureau of Labor Statistics, Local Area Unemployment Statistics

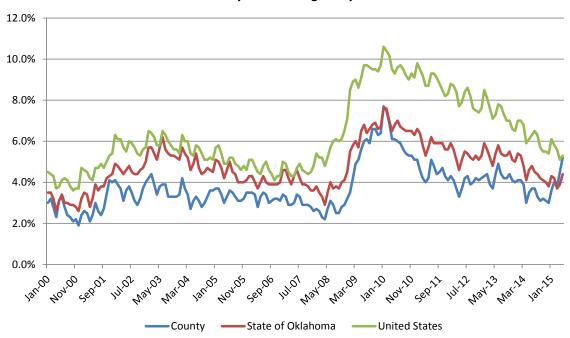
As shown, total employment levels have generally trended upward from 2000 through late 2009. Employment growth resumed in late 2013, and has continued to grow to its current level of 5,835 persons. The number of unemployed persons in May 2015 was 317, out of a total labor force of 6,152 persons.

Unemployment Rate Trends

The next chart shows historic unemployment rates for Washita County, as well as Oklahoma and the United States for comparison. This data covers the time period of January 2000 through May 2015, and has not been seasonally adjusted.







Sources: Bureau of Labor Statistics, Local Area Unemployment Statistics and Current Population Survey

As shown, unemployment rates in Washita County increased moderately from 2000 through 2003, and then generally declined until the 4th quarter of 2008 as the effects of the national economic recession were felt. Unemployment rates began to decline again in 2010, to their current level of 5.2%. On the whole, unemployment rates in Washita County track very well with statewide figures but are typically below the state (though they are currently above the state's employment rate, likely due to declines in energy prices). Compared with the United States, unemployment rates in Washita County and Oklahoma are and have historically been well below the national average.

Employment and Wages by Industrial Supersector

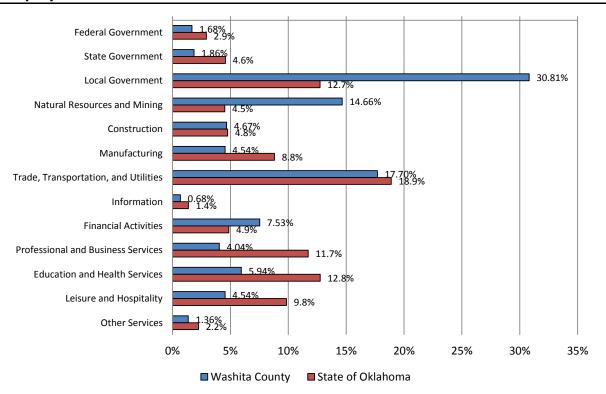
The next table presents data regarding employment in Washita County by industry, including total number of establishments, average number of employees in 2014, average annual pay, and location quotients for each industry compared with the United States. This data is furnished by the Bureau of Labor Statistics, Quarterly Census of Employment and Wages program.



| Employees and Wages by Sup | persector - 2014 | | | | |
|--------------------------------------|------------------|-------------|------------|-------------|----------|
| | | Avg. No. of | Percent of | Avg. Annual | Location |
| Supersector | Establishments | Employees | Total | Pay | Quotient |
| Federal Government | 13 | 37 | 1.68% | \$43,170 | 0.84 |
| State Government | 8 | 41 | 1.86% | \$31,278 | 0.56 |
| Local Government | 35 | 679 | 30.81% | \$32,429 | 3.06 |
| Natural Resources and Mining | 30 | 323 | 14.66% | \$61,036 | 9.66 |
| Construction | 15 | 103 | 4.67% | \$32,783 | 1.05 |
| Manufacturing | 10 | 100 | 4.54% | \$35,946 | 0.51 |
| Trade, Transportation, and Utilities | 52 | 390 | 17.70% | \$29,003 | 0.93 |
| Information | 4 | 15 | 0.68% | \$44,222 | 0.34 |
| Financial Activities | 29 | 166 | 7.53% | \$41,027 | 1.34 |
| Professional and Business Services | 32 | 89 | 4.04% | \$38,223 | 0.29 |
| Education and Health Services | 8 | 131 | 5.94% | \$29,793 | 0.39 |
| Leisure and Hospitality | 15 | 100 | 4.54% | \$12,275 | 0.42 |
| Other Services | 9 | 30 | 1.36% | \$31,413 | 0.44 |
| Total | 260 | 2,204 | | \$36,235 | 1.00 |

Employment Sectors - 2014

Source: U.S. Bureau of Labor Statistics, Quarterly Census of Employment and Wages



Source: U.S. Bureau of Labor Statistics, Quarterly Census of Employment and Wages

Among private employers, the largest percentage of persons (17.70%) are employed in Trade, Transportation, and Utilities. The average annual pay in this sector is \$29,003 per year. The industry



with the highest annual pay is Natural Resources and Mining, with average annual pay of \$61,036 per year.

The rightmost column of the previous table provides location quotients for each industry for Washita County, as compared with the United States. Location quotients (LQs) are ratios used to compare the concentration of employment in a given industry to a larger reference, in this case the United States. They are calculated by dividing the percentage of employment in a given industry in a given geography (Washita County in this instance), by the percentage of employment in the same industry in the United States. For example, if manufacturing in a certain county comprised 10% of total employment, while in the United States manufacturing comprised 5% of total employment, the location quotient would be 2.0:

10% (county manufacturing %) / 5% (U.S. manufacturing %) = 2.0

Location quotients greater than 1.0 indicate a higher concentration of employment compared with the nation, and suggest that the industry in question is an important contributor to the local economic base. Quotients less than 1.0 indicate that the industry makes up a smaller share of the local economy than the rest of the nation.

Within Washita County, among all industries the largest location quotient is in Natural Resources and Mining, with a quotient of 9.66. This sector includes agricultural employment, as well as employment in the oil and gas industry.

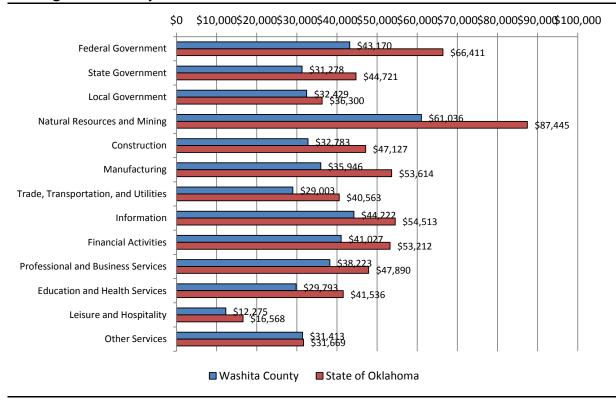
The next table presents average annual pay in Washita County by industry, in comparison with Oklahoma as a whole and the United States.

| Comparison of 2014 Average | Annual Pay by | Supersect | or | | |
|--------------------------------------|----------------------|-----------|----------|------------|------------|
| | | State of | United | Percent of | Percent of |
| Supersector | Washita County | Oklahoma | States | State | Nation |
| Federal Government | \$43,170 | \$66,411 | \$75,784 | 65.0% | 57.0% |
| State Government | \$31,278 | \$44,721 | \$54,184 | 69.9% | 57.7% |
| Local Government | \$32,429 | \$36,300 | \$46,146 | 89.3% | 70.3% |
| Natural Resources and Mining | \$61,036 | \$87,445 | \$59,666 | 69.8% | 102.3% |
| Construction | \$32,783 | \$47,127 | \$55,041 | 69.6% | 59.6% |
| Manufacturing | \$35,946 | \$53,614 | \$62,977 | 67.0% | 57.1% |
| Trade, Transportation, and Utilities | \$29,003 | \$40,563 | \$42,988 | 71.5% | 67.5% |
| Information | \$44,222 | \$54,513 | \$90,804 | 81.1% | 48.7% |
| Financial Activities | \$41,027 | \$53,212 | \$85,261 | 77.1% | 48.1% |
| Professional and Business Services | \$38,223 | \$47,890 | \$66,657 | 79.8% | 57.3% |
| Education and Health Services | \$29,793 | \$41,536 | \$45,951 | 71.7% | 64.8% |
| Leisure and Hospitality | \$12,275 | \$16,568 | \$20,993 | 74.1% | 58.5% |
| Other Services | \$31,413 | \$31,669 | \$33,935 | 99.2% | 92.6% |
| Total | \$36,235 | \$43,774 | \$51,361 | 82.8% | 70.5% |



Working Families 25

Average Annual Pay - 2014



Source: U.S. Bureau of Labor Statistics, Quarterly Census of Employment and Wages

In comparison with the rest of Oklahoma, Washita County has lower average wages in each employment sector without exception.

Working Families

The following table presents data on families by employment status, and presence of children.



Major Employers 26

| | New Cord | ell | Washita Co | ounty | State of Okl | ahoma |
|------------------------------|----------|---------|------------|---------|--------------|---------|
| | No. | Percent | No. | Percent | No. | Percent |
| Total Families | 836 | | 3,368 | | 961,468 | |
| With Children <18 Years: | 346 | 41.39% | 1,354 | 40.20% | 425,517 | 44.26% |
| Married Couple: | 224 | 64.74% | 960 | 70.90% | 281,418 | 66.14% |
| Both Parents Employed | 103 | 45.98% | 457 | 47.60% | 166,700 | 59.24% |
| One Parent Employed | 121 | 54.02% | 483 | 50.31% | 104,817 | 37.25% |
| Neither Parent Employed | 0 | 0.00% | 20 | 2.08% | 9,901 | 3.52% |
| Other Family: | 122 | 35.26% | 394 | 29.10% | 144,099 | 33.86% |
| Male Householder: | 42 | 34.43% | 112 | 28.43% | 36,996 | 25.67% |
| Employed | 42 | 100.00% | 93 | 83.04% | 31,044 | 83.91% |
| Not Employed | 0 | 0.00% | 19 | 16.96% | 5,952 | 16.09% |
| Female Householder: | 80 | 65.57% | 282 | 71.57% | 107,103 | 74.33% |
| Employed | 30 | 37.50% | 117 | 41.49% | 75,631 | 70.62% |
| Not Employed | 50 | 62.50% | 165 | 58.51% | 31,472 | 29.38% |
| Without Children <18 Years: | 490 | 58.61% | 2,014 | 59.80% | 535,951 | 55.74% |
| Married Couple: | 459 | 93.67% | 1,717 | 85.25% | 431,868 | 80.58% |
| Both Spouses Employed | 211 | 45.97% | 773 | 45.02% | 167,589 | 38.81% |
| One Spouse Employed | 93 | 20.26% | 476 | 27.72% | 138,214 | 32.00% |
| Neither Spouse Employed | 155 | 33.77% | 468 | 27.26% | 126,065 | 29.19% |
| Other Family: | 31 | 6.33% | 297 | 14.75% | 104,083 | 19.42% |
| Male Householder: | 5 | 3.23% | 104 | 22.22% | 32,243 | 25.58% |
| Employed | 5 | 100.00% | 79 | 75.96% | 19,437 | 60.28% |
| Not Employed | 0 | 0.00% | 25 | 24.04% | 12,806 | 39.72% |
| Female Householder: | 26 | 83.87% | 193 | 64.98% | 71,840 | 69.02% |
| Employed | 0 | 0.00% | 53 | 27.46% | 36,601 | 50.95% |
| Not Employed | 26 | 100.00% | 140 | 72.54% | 35,239 | 49.05% |
| Total Working Families: | 605 | 72.37% | 2,531 | 75.15% | 740,033 | 76.97% |
| With Children <18 Years: | 296 | 48.93% | 1,150 | 45.44% | 378,192 | 51.10% |
| Without Children <18 Years: | 309 | 51.07% | 1,381 | 54.56% | 361,841 | 48.90% |

Within Washita County, there are 2,531 working families, 45.44% of which have children under the age of 18 present. This compares with 51.10% in Oklahoma as a whole.

Major Employers

Major employers in the Washita County area are presented in the following table, as reported by the Cameron University School of Business.



Commuting Patterns 27

| Company | City | Industry / Description | No. Employees |
|----------------------------------------|------------|------------------------|---------------|
| Halliburton Energy Services, Inc. | Burns Flat | Oil & gas services | 150-200 |
| Western Technology Center | Burns Flat | Education | 100-150 |
| Burns Flat-Dill City Schools | Burns Flat | Education | 100-150 |
| Cordell Schools | Cordell | Education | 100-150 |
| Cordell Christian Home | Cordell | Health care | 50-100 |
| South Western OK Development Authority | Burns Flat | Council of Government | 50-100 |
| Sewell Brothers, Inc. | Cordell | Construction | 50-100 |
| Washita County | Cordell | Government | 50-100 |
| Sentinel Public Schools | Sentinel | Education | 50-100 |
| City of Cordell | Cordell | Government | 50-100 |
| Harrison Gypsum Co. | Bessie | Gypsum products | 10-25 |

As can be seen, there is a variety of employers in Washita County, which should provide some degree of insulation from cyclical economic fluctuations.

Commuting Patterns

Travel Time to Work

The next table presents data regarding travel time to work in Washita County.

| | New Cord | New Cordell | | County | State of Oklahoma | |
|----------------------|----------|-------------|-------|---------|-------------------|---------|
| | No. | Percent | No. | Percent | No. | Percent |
| Commuting Workers: | 1,056 | | 4,568 | | 1,613,364 | |
| Less than 15 minutes | 477 | 45.17% | 1,608 | 35.20% | 581,194 | 36.02% |
| 15 to 30 minutes | 278 | 26.33% | 1,628 | 35.64% | 625,885 | 38.79% |
| 30 to 45 minutes | 158 | 14.96% | 818 | 17.91% | 260,192 | 16.13% |
| 45 to 60 minutes | 68 | 6.44% | 195 | 4.27% | 74,625 | 4.63% |
| 60 or more minutes | 75 | 7.10% | 319 | 6.98% | 71,468 | 4.43% |

Source: 2009-2013 American Community Survey, Table B08303

Within Washita County, the largest percentage of workers (35.64%) travel 15 to 30 minutes to work. Although Washita County has an active labor market, it appears many employees commute to other labor markets in the region, such as Elk City, Clinton, and Weatherford.

Means of Transportation

Data in the following table presents data regarding means of transportation for employed persons in Washita County.



Commuting Patterns 28

| | New Cordell | | Washita (| County | State of Oklahoma | |
|-----------------------|-------------|---------|-----------|---------|-------------------|---------|
| | No. | Percent | No. | Percent | No. | Percent |
| Total Workers Age 16+ | 1,097 | | 4,885 | | 1,673,026 | |
| Car, Truck or Van: | 1,023 | 93.25% | 4,447 | 91.03% | 1,551,461 | 92.73% |
| Drove Alone | 929 | 90.81% | 3,995 | 89.84% | 1,373,407 | 88.52% |
| Carpooled | 94 | 9.19% | 452 | 10.16% | 178,054 | 11.48% |
| Public Transportation | 0 | 0.00% | 3 | 0.06% | 8,092 | 0.48% |
| Taxicab | 0 | 0.00% | 0 | 0.00% | 984 | 0.06% |
| Motorcycle | 0 | 0.00% | 0 | 0.00% | 3,757 | 0.22% |
| Bicycle | 10 | 0.91% | 11 | 0.23% | 4,227 | 0.25% |
| Walked | 23 | 2.10% | 81 | 1.66% | 30,401 | 1.82% |
| Other Means | 0 | 0.00% | 26 | 0.53% | 14,442 | 0.86% |
| Worked at Home | 41 | 3.74% | 317 | 6.49% | 59,662 | 3.57% |

As shown, the vast majority of persons in Washita County commute to work by private vehicle, with a small percentage of persons working from home.



Existing Housing Units 29

Housing Stock Analysis

Existing Housing Units

The following table presents data regarding the total number of housing units in Washita County. This data is provided as of the 2000 Census, the 2010 Census, with a 2015 estimate furnished by Nielsen SiteReports.

| | 2000 | 2010 | Annual | 2015 | Annual |
|-------------------|-----------|-----------|--------|-----------|--------|
| | Census | Census | Change | Estimate | Change |
| New Cordell | 1,427 | 1,385 | -0.30% | 1,470 | 1.20% |
| Washita County | 5,452 | 5,479 | 0.05% | 5,561 | 0.30% |
| State of Oklahoma | 1,514,400 | 1,664,378 | 0.95% | 1,732,484 | 0.81% |

Since the 2010, Nielsen estimates that the number of housing units in Washita County grew by 0.30% per year, to a total of 5,561 housing units in 2015. In terms of new housing unit construction, Washita County underperformed Oklahoma as a whole between 2010 and 2015.

Housing by Units in Structure

The next table separates housing units in Washita County by units in structure, based on data from the Census Bureau's American Community Survey.

| | New Core | dell | Washita (| County | State of Oklahoma | |
|-------------------------|----------|---------|-----------|---------|-------------------|---------|
| | No. | Percent | No. | Percent | No. | Percent |
| Total Housing Units | 1,371 | | 5,472 | | 1,669,828 | |
| 1 Unit, Detached | 1,148 | 83.73% | 4,400 | 80.41% | 1,219,987 | 73.06% |
| 1 Unit, Attached | 11 | 0.80% | 373 | 6.82% | 34,434 | 2.06% |
| Duplex Units | 19 | 1.39% | 51 | 0.93% | 34,207 | 2.05% |
| 3-4 Units | 11 | 0.80% | 24 | 0.44% | 42,069 | 2.52% |
| 5-9 Units | 40 | 2.92% | 53 | 0.97% | 59,977 | 3.59% |
| 10-19 Units | 17 | 1.24% | 40 | 0.73% | 57,594 | 3.45% |
| 20-49 Units | 37 | 2.70% | 37 | 0.68% | 29,602 | 1.77% |
| 50 or More Units | 0 | 0.00% | 3 | 0.05% | 30,240 | 1.81% |
| Mobile Homes | 88 | 6.42% | 487 | 8.90% | 159,559 | 9.56% |
| Boat, RV, Van, etc. | 0 | 0.00% | 4 | 0.07% | 2,159 | 0.13% |
| | | | | | | |
| Total Multifamily Units | 124 | 9.04% | 208 | 3.80% | 253,689 | 15.19% |



Existing Housing Units 30

Within Washita County, 80.41% of housing units are single-family, detached. 3.80% of housing units are multifamily in structure (two or more units per building), while 8.97% of housing units comprise mobile homes, RVs, etc.

Within New Cordell, 83.73% of housing units are single-family, detached. 9.04% of housing units are multifamily in structure, while 6.42% of housing units comprise mobile homes, RVs, etc.

Housing Units Number of Bedrooms and Tenure

Data in the following table presents housing units in Washita County by tenure (owner/renter), and by number of bedrooms.

| | New Cordell | | Washita County | | State of Oklahoma | |
|------------------------------|-------------|---------|----------------|---------|-------------------|--------|
| | No. | Percent | No. | Percent | No. | Percen |
| Total Occupied Housing Units | 1,180 | | 4,630 | | 1,444,081 | |
| Owner Occupied: | 841 | 71.27% | 3,273 | 70.69% | 968,736 | 67.08% |
| No Bedroom | 0 | 0.00% | 6 | 0.18% | 2,580 | 0.27% |
| 1 Bedroom | 7 | 0.83% | 51 | 1.56% | 16,837 | 1.74% |
| 2 Bedrooms | 202 | 24.02% | 682 | 20.84% | 166,446 | 17.18% |
| 3 Bedrooms | 463 | 55.05% | 1,865 | 56.98% | 579,135 | 59.78% |
| 4 Bedrooms | 161 | 19.14% | 593 | 18.12% | 177,151 | 18.29% |
| 5 or More Bedrooms | 8 | 0.95% | 76 | 2.32% | 26,587 | 2.74% |
| Renter Occupied: | 339 | 28.73% | 1,357 | 29.31% | 475,345 | 32.92% |
| No Bedroom | 40 | 11.80% | 42 | 3.10% | 13,948 | 2.93% |
| 1 Bedroom | 26 | 7.67% | 63 | 4.64% | 101,850 | 21.43% |
| 2 Bedrooms | 116 | 34.22% | 411 | 30.29% | 179,121 | 37.68% |
| 3 Bedrooms | 121 | 35.69% | 662 | 48.78% | 152,358 | 32.05% |
| 4 Bedrooms | 36 | 10.62% | 174 | 12.82% | 24,968 | 5.25% |
| 5 or More Bedrooms | 0 | 0.00% | 5 | 0.37% | 3,100 | 0.65% |

The overall homeownership rate in Washita County is 70.69%, while 29.31% of housing units are renter occupied. In New Cordell, the homeownership rate is 71.27%, while 28.73% of households are renters.

Housing Units Tenure and Household Income

The next series of tables analyze housing units by tenure, and by household income.



Existing Housing Units 31

| Household Income | Total | | | | | |
|---------------------------|------------|---------------------|----------------------|----------|-----------|--|
| | Households | Total Owners | Total Renters | % Owners | % Renters | |
| Total | 4,630 | 3,273 | 1,357 | 70.69% | 29.31% | |
| Less than \$5,000 | 129 | 70 | 59 | 54.26% | 45.74% | |
| \$5,000 - \$9,999 | 219 | 90 | 129 | 41.10% | 58.90% | |
| \$10,000-\$14,999 | 334 | 194 | 140 | 58.08% | 41.92% | |
| \$15,000-\$19,999 | 235 | 183 | 52 | 77.87% | 22.13% | |
| \$20,000-\$24,999 | 249 | 203 | 46 | 81.53% | 18.47% | |
| \$25,000-\$34,999 | 569 | 333 | 236 | 58.52% | 41.48% | |
| \$35,000-\$49,999 | 722 | 471 | 251 | 65.24% | 34.76% | |
| \$50,000-\$74,999 | 809 | 611 | 198 | 75.53% | 24.47% | |
| \$75,000-\$99,999 | 613 | 489 | 124 | 79.77% | 20.23% | |
| \$100,000-\$149,999 | 545 | 461 | 84 | 84.59% | 15.41% | |
| \$150,000 or more | 206 | 168 | 38 | 81.55% | 18.45% | |
| Income Less Than \$25,000 | 1,166 | 740 | 426 | 63.46% | 36.54% | |

Within Washita County as a whole, 36.54% of households with incomes less than \$25,000 are estimated to be renters, while 63.46% are estimated to be homeowners.

| Household Income | Total | Total | | | | | |
|---------------------------|------------|---------------------|----------------------|----------|-----------|--|--|
| | Households | Total Owners | Total Renters | % Owners | % Renters | | |
| Total | 1,180 | 841 | 339 | 71.27% | 28.73% | | |
| Less than \$5,000 | 22 | 7 | 15 | 31.82% | 68.18% | | |
| \$5,000 - \$9,999 | 105 | 19 | 86 | 18.10% | 81.90% | | |
| \$10,000-\$14,999 | 112 | 36 | 76 | 32.14% | 67.86% | | |
| \$15,000-\$19,999 | 45 | 38 | 7 | 84.44% | 15.56% | | |
| \$20,000-\$24,999 | 37 | 32 | 5 | 86.49% | 13.51% | | |
| \$25,000-\$34,999 | 152 | 108 | 44 | 71.05% | 28.95% | | |
| \$35,000-\$49,999 | 149 | 138 | 11 | 92.62% | 7.38% | | |
| \$50,000-\$74,999 | 211 | 154 | 57 | 72.99% | 27.01% | | |
| \$75,000-\$99,999 | 137 | 137 | 0 | 100.00% | 0.00% | | |
| \$100,000-\$149,999 | 147 | 118 | 29 | 80.27% | 19.73% | | |
| \$150,000 or more | 63 | 54 | 9 | 85.71% | 14.29% | | |
| Income Less Than \$25,000 | 321 | 132 | 189 | 41.12% | 58.88% | | |

Within New Cordell, 58.88% of households with incomes less than \$25,000 are estimated to be renters, while 41.12% are estimated to be homeowners.

Housing Units by Year of Construction and Tenure

The following table provides a breakdown of housing units by year of construction, and by owner/renter (tenure), as well as median year of construction.



Existing Housing Units 32

| | New Cord | dell | Washita County | | State of Oklahoma | |
|------------------------------|----------|---------|----------------|---------|-------------------|---------|
| | No. | Percent | No. | Percent | No. | Percent |
| Total Occupied Housing Units | 1,180 | | 4,630 | | 1,444,081 | |
| Owner Occupied: | 841 | 71.27% | 3,273 | 70.69% | 968,736 | 67.08% |
| Built 2010 or Later | 0 | 0.00% | 4 | 0.12% | 10,443 | 1.08% |
| Built 2000 to 2009 | 30 | 3.57% | 214 | 6.54% | 153,492 | 15.84% |
| Built 1990 to 1999 | 8 | 0.95% | 121 | 3.70% | 125,431 | 12.95% |
| Built 1980 to 1989 | 95 | 11.30% | 461 | 14.08% | 148,643 | 15.34% |
| Built 1970 to 1979 | 190 | 22.59% | 449 | 13.72% | 184,378 | 19.03% |
| Built 1960 to 1969 | 127 | 15.10% | 581 | 17.75% | 114,425 | 11.81% |
| Built 1950 to 1959 | 196 | 23.31% | 559 | 17.08% | 106,544 | 11.00% |
| Built 1940 to 1949 | 42 | 4.99% | 225 | 6.87% | 50,143 | 5.18% |
| Built 1939 or Earlier | 153 | 18.19% | 659 | 20.13% | 75,237 | 7.77% |
| Median Year Built: | | 1962 | | 1963 | | 1977 |
| Renter Occupied: | 339 | 28.73% | 1,357 | 29.31% | 475,345 | 32.92% |
| Built 2010 or Later | 0 | 0.00% | 0 | 0.00% | 5,019 | 1.06% |
| Built 2000 to 2009 | 26 | 7.67% | 79 | 5.82% | 50,883 | 10.70% |
| Built 1990 to 1999 | 6 | 1.77% | 41 | 3.02% | 47,860 | 10.07% |
| Built 1980 to 1989 | 79 | 23.30% | 138 | 10.17% | 77,521 | 16.31% |
| Built 1970 to 1979 | 44 | 12.98% | 170 | 12.53% | 104,609 | 22.01% |
| Built 1960 to 1969 | 34 | 10.03% | 353 | 26.01% | 64,546 | 13.58% |
| Built 1950 to 1959 | 58 | 17.11% | 232 | 17.10% | 54,601 | 11.49% |
| Built 1940 to 1949 | 21 | 6.19% | 167 | 12.31% | 31,217 | 6.57% |
| Built 1939 or Earlier | 71 | 20.94% | 177 | 13.04% | 39,089 | 8.22% |
| Median Year Built: | | 1966 | | 1963 | | 1975 |
| Overall Median Year Built: | | 1962 | | 1963 | | 1976 |

Sources: 2009-2013 American Community Survey, Tables B25035, B25036 & B25037

Within Washita County, 6.41% of housing units were built after the year 2000. This compares with 15.22% statewide. Within New Cordell the percentage is 4.75%.

90.09% of housing units in Washita County were built prior to 1990, while in New Cordell the percentage is 94.07%. These figures compare with the statewide figure of 72.78%.

Compared with the rest of the state, Washita County and Cordell have significantly older housing stocks, with far greater percentages of homes built prior to 1950, and relatively few homes constructed since 2000.

Substandard Housing

The next table presents data regarding substandard housing in Washita County. The two most commonly cited figures for substandard housing are a lack of complete plumbing, and/or a lack of a complete kitchen. We have also included statistics regarding homes heated by wood, although this is a less frequently cited indicator of substandard housing since some homes (particularly homes for seasonal occupancy) are heated by wood but otherwise not considered substandard.



Vacancy Rates 33

The Census Bureau definition of inadequate plumbing is any housing unit lacking any one (or more) of the following three items:

- 1. Hot and cold running water
- 2. A flush toilet
- 3. A bathtub or shower

Inadequate kitchens are defined by the Census Bureau as housing units lacking any of the three following items:

- 1. A sink with a faucet
- 2. A stove or range
- 3. A refrigerator

| | Occupied | Occupied Inadequate Plumbing | | Inadequate Kitchen | | Uses Wood for Fuel | |
|-------------------|-----------|------------------------------|---------|--------------------|---------|--------------------|---------|
| | Units | Number | Percent | Number | Percent | Number | Percent |
| New Cordell | 1,180 | 0 | 0.00% | 0 | 0.00% | 15 | 1.27% |
| Washita County | 4,630 | 10 | 0.22% | 14 | 0.30% | 117 | 2.53% |
| State of Oklahoma | 1,444,081 | 7,035 | 0.49% | 13,026 | 0.90% | 28,675 | 1.99% |

Within Washita County, 0.22% of occupied housing units have inadequate plumbing (compared with 0.49% at a statewide level), while 0.30% have inadequate kitchen facilities (compared with 0.90% at a statewide level). It is likely that there is at least some overlap between these two figures, among units lacking both complete plumbing and kitchen facilities.

Vacancy Rates

The next table details housing units in Washita County by vacancy and type. This data is provided by the American Community Survey.



Building Permits 34

| · | New Cordell | | Washita County | | State of Oklahoma | |
|-----------------------------|-------------|---------|----------------|---------|-------------------|---------|
| | No. | Percent | No. | Percent | No. | Percent |
| Total Housing Units | 1,371 | | 5,472 | | 1,669,828 | |
| Total Vacant Units | 191 | 13.93% | 842 | 15.39% | 225,747 | 13.52% |
| For rent | 34 | 17.80% | 70 | 8.31% | 43,477 | 19.26% |
| Rented, not occupied | 0 | 0.00% | 0 | 0.00% | 9,127 | 4.04% |
| For sale only | 12 | 6.28% | 48 | 5.70% | 23,149 | 10.25% |
| Sold, not occupied | 0 | 0.00% | 10 | 1.19% | 8,618 | 3.82% |
| For seasonal, recreational, | or | | | | | |
| occasional use | 0 | 0.00% | 49 | 5.82% | 39,475 | 17.49% |
| For migrant workers | 0 | 0.00% | 5 | 0.59% | 746 | 0.33% |
| Other vacant | 145 | 75.92% | 660 | 78.38% | 101,155 | 44.81% |
| Homeowner Vacancy Rate | 1.41% | | 1.44% | | 2.31% | |
| Rental Vacancy Rate | 9.12% | | 4.91% | | 8.24% | |

Within Washita County, the overall housing vacancy rate is estimated to be 15.39%. The homeowner vacancy rate is estimated to be 1.44%, while the rental vacancy rate is estimated to be 4.91%.

In New Cordell, the overall housing vacancy rate is estimated to be 13.93%. The homeowner vacancy rate is estimated to be 1.41%, while the rental vacancy rate is estimated to be 9.12%.

Building Permits

The next table presents data regarding new residential building permits issued in New Cordell. This data is furnished by the U.S. Census Bureau Residential Construction Branch, Manufacturing and Construction Division. Please note that average costs reported only represent physical construction costs for the housing units, and do not include land prices, most soft costs (such as finance fees), or builder's profit.



Building Permits 35

New Cordell
New Residential Building Permits Issued, 2004-2014

| | Single Family | Avg. Construction | Multifamily | Avg. Multifamily |
|------|---------------|-------------------|-------------|--------------------------|
| Year | Units | Cost | Units | Construction Cost |
| 2004 | 0 | N/A | 0 | N/A |
| 2005 | 2 | \$175,000 | 0 | N/A |
| 2006 | 4 | \$140,000 | 0 | N/A |
| 2007 | 2 | \$120,000 | 0 | N/A |
| 2008 | 0 | N/A | 0 | N/A |
| 2009 | 0 | N/A | 0 | N/A |
| 2010 | 0 | N/A | 0 | N/A |
| 2011 | 0 | N/A | 0 | N/A |
| 2012 | 1 | \$150,000 | 0 | N/A |
| 2013 | 3 | \$160,000 | 0 | N/A |
| 2014 | 0 | N/A | 0 | N/A |

Source: United States Census Bureau Building Permits Survey

In New Cordell, building permits for 12 housing units were issued between 2004 and 2014, for an average of 1 units per year. 100.00% of these housing units were single family homes.

New Construction Activity

For Ownership:

Most new housing unit construction in Washita County is on rural, unplatted acreages. New home construction in Cordell has been highly limited, with a few homes constructed in the Hulin Terrace addition. Compared with other areas of the state, new homes constructed in in Washita County are somewhat more affordable: the average price of a home built in Washita County after the year 2000 (and sold since January 2014) is \$168,833 or \$94.55 per square foot.

For Rent:

To the best of our knowledge, no significant new rental development has occurred in Cordell in many years. The most recent addition was Quail Run Apartments, which added 20 affordable housing units for families in 2003.



Homeownership Market

This section will address the market for housing units for purchase in Washita County, using data collected from both local and national sources.

Housing Units by Home Value

The following table presents housing units in Washita County by value, as well as median home value, as reported by the Census Bureau's American Community Survey.

| | New Co | rdell | Washita (| County | State of Ol | dahoma |
|-----------------------------|--------|----------|-----------|----------|-------------|---------|
| | No. | Percent | No. | Percent | No. | Percent |
| Total Owner-Occupied Units: | 841 | | 3,273 | | 968,736 | |
| Less than \$10,000 | 19 | 2.26% | 98 | 2.99% | 20,980 | 2.17% |
| \$10,000 to \$14,999 | 28 | 3.33% | 71 | 2.17% | 15,427 | 1.59% |
| \$15,000 to \$19,999 | 4 | 0.48% | 28 | 0.86% | 13,813 | 1.43% |
| \$20,000 to \$24,999 | 38 | 4.52% | 105 | 3.21% | 16,705 | 1.72% |
| \$25,000 to \$29,999 | 47 | 5.59% | 121 | 3.70% | 16,060 | 1.66% |
| \$30,000 to \$34,999 | 45 | 5.35% | 151 | 4.61% | 19,146 | 1.98% |
| \$35,000 to \$39,999 | 43 | 5.11% | 161 | 4.92% | 14,899 | 1.54% |
| \$40,000 to \$49,999 | 58 | 6.90% | 195 | 5.96% | 39,618 | 4.09% |
| \$50,000 to \$59,999 | 78 | 9.27% | 233 | 7.12% | 45,292 | 4.68% |
| \$60,000 to \$69,999 | 55 | 6.54% | 283 | 8.65% | 52,304 | 5.40% |
| \$70,000 to \$79,999 | 95 | 11.30% | 294 | 8.98% | 55,612 | 5.74% |
| \$80,000 to \$89,999 | 43 | 5.11% | 268 | 8.19% | 61,981 | 6.40% |
| \$90,000 to \$99,999 | 54 | 6.42% | 168 | 5.13% | 51,518 | 5.32% |
| \$100,000 to \$124,999 | 101 | 12.01% | 316 | 9.65% | 119,416 | 12.33% |
| \$125,000 to \$149,999 | 33 | 3.92% | 129 | 3.94% | 96,769 | 9.99% |
| \$150,000 to \$174,999 | 36 | 4.28% | 198 | 6.05% | 91,779 | 9.47% |
| \$175,000 to \$199,999 | 26 | 3.09% | 72 | 2.20% | 53,304 | 5.50% |
| \$200,000 to \$249,999 | 9 | 1.07% | 157 | 4.80% | 69,754 | 7.20% |
| \$250,000 to \$299,999 | 0 | 0.00% | 76 | 2.32% | 41,779 | 4.31% |
| \$300,000 to \$399,999 | 29 | 3.45% | 87 | 2.66% | 37,680 | 3.89% |
| \$400,000 to \$499,999 | 0 | 0.00% | 40 | 1.22% | 13,334 | 1.38% |
| \$500,000 to \$749,999 | 0 | 0.00% | 4 | 0.12% | 12,784 | 1.32% |
| \$750,000 to \$999,999 | 0 | 0.00% | 4 | 0.12% | 3,764 | 0.39% |
| \$1,000,000 or more | 0 | 0.00% | 14 | 0.43% | 5,018 | 0.52% |
| Median Home Value: | | \$70,600 | | \$76,500 | \$1 | 12,800 |

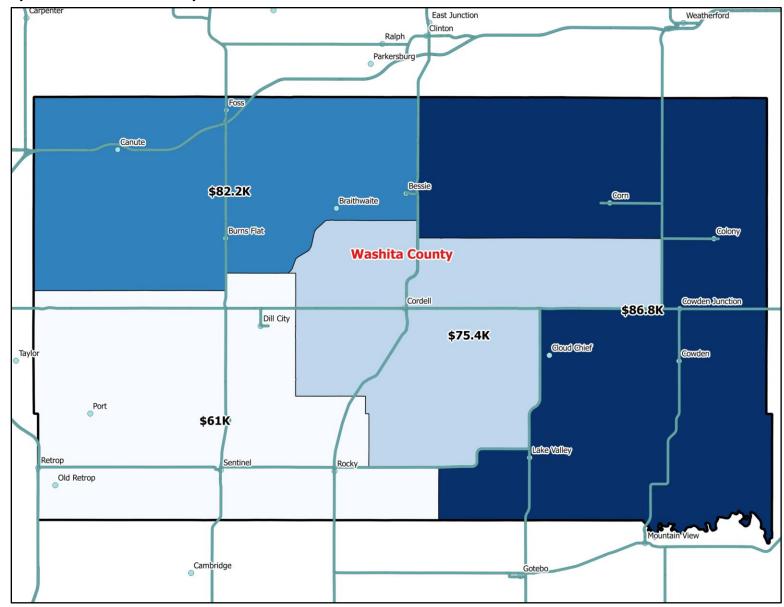
The median value of owner-occupied homes in Washita County is \$76,500. This is -32.2% lower than the statewide median, which is \$112,800. The median home value in New Cordell is estimated to be \$70,600.

The geographic distribution of home values in Washita County can be visualized by the following map. As can be seen, the highest home values are in the eastern portion of the county, with the lowest in the southwestern portion of the county.



Homeownership Market 37

Washita County Median Home Values by Census Tract





Home Values by Year of Construction

The next table presents median home values in Washita County by year of construction. Note that missing data fields indicate the Census Bureau had inadequate data to estimate a median value that age bracket.

| 2013 Median Home Value by Year of Construction | | | | | | | |
|------------------------------------------------|--------------|---------------------|---------------------|--|--|--|--|
| | New Cordell | Washita County | State of Oklahoma | | | | |
| | Median Value | Median Value | Median Value | | | | |
| Total Owner-Occupied Units: | | | | | | | |
| Built 2010 or Later | - | - | \$188,900 | | | | |
| Built 2000 to 2009 | \$65,300 | \$86,400 | \$178,000 | | | | |
| Built 1990 to 1999 | - | \$39,100 | \$147,300 | | | | |
| Built 1980 to 1989 | \$136,800 | \$133,400 | \$118,300 | | | | |
| Built 1970 to 1979 | \$76,400 | \$78,500 | \$111,900 | | | | |
| Built 1960 to 1969 | \$72,200 | \$73,400 | \$97,100 | | | | |
| Built 1950 to 1959 | \$71,800 | \$75,400 | \$80,300 | | | | |
| Built 1940 to 1949 | \$34,400 | \$49,600 | \$67,900 | | | | |
| Built 1939 or Earlier | \$43,800 | \$63,300 | \$74,400 | | | | |

Note: Dashes indicate the Census Bureau had insufficient data to estimate a median value.

Source: 2009-2013 American Community Survey, Table 25107

New Cordell Single Family Sales Activity

The next series of tables provides data regarding single family home sales activity in Cordell. This data was furnished by County Records, Inc. from publicly available data. Due to the low transaction volume in Cordell, this data is provided only for all bedroom types.

| New Cordell Single Family Sales Activity | | | | | | | | |
|------------------------------------------|----------|----------|----------|----------|----------|--|--|--|
| All Bedroom Types Year | 2011 | 2012 | 2013 | 2014 | YTD 2015 | | | |
| # of Units Sold | 51 | 54 | 77 | 52 | 59 | | | |
| Average Sale Price | \$65,194 | \$66,824 | \$73,250 | \$76,226 | \$75,690 | | | |
| Average Square Feet | 1,430 | 1,507 | 1,557 | 1,596 | 1,494 | | | |
| Average Price/SF | \$45.59 | \$44.34 | \$47.05 | \$47.76 | \$50.66 | | | |
| Average Year Built | 1956 | 1954 | 1953 | 1951 | 1957 | | | |

Between 2011 and 2015, the average sale price grew by 3.03% per year. The average sale price in 2015 was \$75,690 for an average price per square foot of \$50.66/SF. The average year of construction for homes sold in 2015 is estimated to be 1957. On the whole the sales market in Cordell appears to be strengthening, with typical sales volume of 50 to 60 homes.



Foreclosure Rates

Source: Federal Reserve Bank of New York, Community Credit Profiles

The next table presents foreclosure rate data for Washita County, compiled by the Federal Reserve Bank of New York. This data is effective as of May 2014.

| Geography | % of Outstanding Mortgages in Foreclosure, May 2014 |
|-----------------------------------|-----------------------------------------------------|
| Washita County | 0.6% |
| State of Oklahoma | 2.1% |
| United States | 2.1% |
| Rank among Counties in Oklahoma*: | 62 |

According to the data provided, the foreclosure rate in Washita County was 0.6% in May 2014. The county ranked 62 out of 64 counties in terms of highest foreclosure rates in Oklahoma. This rate compares with the statewide and nationwide foreclosure rates, both of which were 2.1%. With one of the lowest foreclosure rates in the state, foreclosures have likely not had a significant impact on the single-family sales market in Cordell or Washita County.



Rental Market 40

Rental Market

This section will discuss supply and demand factors for the rental market in Washita County, based on publicly available sources as well as our own surveys of landlords and rental properties in the area.

Gross Rent Levels

The following table presents data regarding gross rental rates in Washita County. Gross rent is the sum of contract rent, plus all utilities such as electricity, gas, water, sewer and trash, as applicable (telephone, cable, and/or internet expenses are not included in these figures).

| | New Co | dell | Washita (| County | State of O | klahoma |
|---------------------|--------|---------|-----------|---------|------------|---------|
| | No. | Percent | No. | Percent | No. | Percent |
| Total Rental Units: | 339 | | 1,357 | | 475,345 | |
| With cash rent: | 292 | | 1,092 | | 432,109 | |
| Less than \$100 | 0 | 0.00% | 3 | 0.22% | 2,025 | 0.43% |
| \$100 to \$149 | 0 | 0.00% | 0 | 0.00% | 2,109 | 0.44% |
| \$150 to \$199 | 12 | 3.54% | 17 | 1.25% | 4,268 | 0.90% |
| \$200 to \$249 | 40 | 11.80% | 49 | 3.61% | 8,784 | 1.85% |
| \$250 to \$299 | 25 | 7.37% | 29 | 2.14% | 8,413 | 1.77% |
| \$300 to \$349 | 14 | 4.13% | 52 | 3.83% | 9,107 | 1.92% |
| \$350 to \$399 | 10 | 2.95% | 18 | 1.33% | 10,932 | 2.30% |
| \$400 to \$449 | 15 | 4.42% | 50 | 3.68% | 15,636 | 3.29% |
| \$450 to \$499 | 15 | 4.42% | 105 | 7.74% | 24,055 | 5.06% |
| \$500 to \$549 | 9 | 2.65% | 52 | 3.83% | 31,527 | 6.63% |
| \$550 to \$599 | 26 | 7.67% | 86 | 6.34% | 33,032 | 6.95% |
| \$600 to \$649 | 6 | 1.77% | 105 | 7.74% | 34,832 | 7.33% |
| \$650 to \$699 | 30 | 8.85% | 114 | 8.40% | 32,267 | 6.79% |
| \$700 to \$749 | 17 | 5.01% | 72 | 5.31% | 30,340 | 6.38% |
| \$750 to \$799 | 29 | 8.55% | 95 | 7.00% | 27,956 | 5.88% |
| \$800 to \$899 | 0 | 0.00% | 108 | 7.96% | 45,824 | 9.64% |
| \$900 to \$999 | 34 | 10.03% | 79 | 5.82% | 34,153 | 7.18% |
| \$1,000 to \$1,249 | 10 | 2.95% | 50 | 3.68% | 46,884 | 9.86% |
| \$1,250 to \$1,499 | 0 | 0.00% | 8 | 0.59% | 14,699 | 3.09% |
| \$1,500 to \$1,999 | 0 | 0.00% | 0 | 0.00% | 10,145 | 2.13% |
| \$2,000 or more | 0 | 0.00% | 0 | 0.00% | 5,121 | 1.08% |
| No cash rent | 47 | 13.86% | 265 | 19.53% | 43,236 | 9.10% |
| Median Gross Rent | | \$562 | | \$640 | | \$699 |

Sources: 2009-2013 American Community Survey, Tables B25063 and B25064

Median gross rent in Washita County is estimated to be \$640, which is -8.4% less than Oklahoma's median gross rent of \$699/month. Median gross rent in New Cordell is estimated to be \$562.



Median Gross Rent by Year of Construction

The next table presents data from the American Community Survey regarding median gross rent by year of housing unit construction. Note that dashes in the table indicate the Census Bureau had insufficient data to provide a median rent figure for that specific data field.

| | New Cordell | Washita County | State of Oklahoma |
|-----------------------|--------------------|--------------------|--------------------|
| | Median Rent | Median Rent | Median Rent |
| Total Rental Units: | | | |
| Built 2010 or Later | - | - | \$933 |
| Built 2000 to 2009 | \$257 | \$665 | \$841 |
| Built 1990 to 1999 | - | \$646 | \$715 |
| Built 1980 to 1989 | \$249 | \$443 | \$693 |
| Built 1970 to 1979 | \$763 | \$723 | \$662 |
| Built 1960 to 1969 | \$571 | \$636 | \$689 |
| Built 1950 to 1959 | \$679 | \$699 | \$714 |
| Built 1940 to 1949 | - | \$655 | \$673 |
| Built 1939 or Earlier | \$528 | \$475 | \$651 |

Note: Dashes indicate the Census Bureau had insufficient data to estimate a median gross rent.

Source: 2009-2013 American Community Survey, Table 25111

The highest median gross rent in Washita County is among housing units constructed between 1970 and 1979 (likely representing rental homes), which is \$723 per month. In order to be affordable, a household would need to earn at least \$28,920 per year to afford such a unit.

New Cordell Rental Survey Data

The next table shows the results of our rental survey of New Cordell. It appears most of the multifamily rental units in Cordell are subsidized in some form or another.

| Name | Туре | Year Built | Bedrooms | Rate | Vacancy |
|-------------------------------------|------------------------|------------|----------|------|---------|
| North Glen Apartments | USDA / LIHTC - Family | N/A | 2 | 30% | N/A |
| North Glen Apartments | USDA / LIHTC - Family | N/A | 3 | 30% | N/A |
| North Glen Apartments | USDA / LIHTC - Family | N/A | 4 | 30% | N/A |
| Quail Run Apartments | USDA / LIHTC - Family | 2003 | 1 | 30% | N/A |
| Quail Run Apartments | USDA / LIHTC - Family | 2003 | 2 | 30% | N/A |
| Quail Run Apartments | USDA / LIHTC - Family | 2003 | 3 | 30% | N/A |
| Florence House (Summerglen Village) | USDA / LIHTC - Elderly | 1920 / 96 | 1 | 30% | N/A |
| Florence House (Summerglen Village) | USDA / LIHTC - Elderly | 1920 / 96 | 2 | 30% | N/A |

All three of the previously noted properties fall under the Affordable Housing Tax Credit program, and also receive USDA rental assistance. Rental rates are based on 30% of the tenant's income. Management at each would not disclose their current occupancy. Florence House (also known as Summerglen Village) is a historic downtown building renovated in the 1990s, for affordable rental housing for the elderly or disabled.



Rental Market Vacancy - New Cordell

The overall market vacancy of rental housing units was reported at 9.12% by the Census Bureau as of the most recent American Community Survey. We note that according to City Manager J.C. Moser there is very little rental property available for lease in Cordell.

Summary of HUD Subsidized Properties

The following tables present data for housing units and households subsidized by the United States Department of Housing and Urban Development, for Washita County, the State of Oklahoma, and the United States. This data is taken from HUD's "Picture of Subsidized Households" data for 2013, the most recent year available.

| | | | Avg. | | | |
|-----------------------------|-----------|-----------|-----------|--------------|--------------|------------|
| | | Occupancy | Household | Tenant | Federal | % of Total |
| Washita County | # Units | Rate | Income | Contribution | Contribution | Rent |
| Public Housing | 0 | N/A | N/A | N/A | N/A | N/A |
| Housing Choice Vouchers | 4 | N/A | N/A | N/A | N/A | N/A |
| Mod Rehab | 0 | N/A | N/A | N/A | N/A | N/A |
| Section 8 NC/SR | 0 | N/A | N/A | N/A | N/A | N/A |
| Section 236 | 0 | N/A | N/A | N/A | N/A | N/A |
| Multi-Family Other | 0 | N/A | N/A | N/A | N/A | N/A |
| Summary of All HUD Programs | 4 | N/A | N/A | N/A | N/A | N/A |
| State of Oklahoma | | | | | | |
| Public Housing | 13,088 | 96% | \$11,328 | \$215 | \$371 | 36.71% |
| Housing Choice Vouchers | 24,651 | 93% | \$10,766 | \$283 | \$470 | 37.57% |
| Mod Rehab | 158 | 89% | \$7,272 | \$129 | \$509 | 20.17% |
| Section 8 NC/SR | 4,756 | 93% | \$10,730 | \$242 | \$465 | 34.24% |
| Section 236 | 428 | 89% | \$8,360 | \$192 | \$344 | 35.82% |
| Multi-Family Other | 7,518 | 91% | \$7,691 | \$176 | \$448 | 28.18% |
| Summary of All HUD Programs | 50,599 | 94% | \$10,360 | \$242 | \$440 | 35.49% |
| United States | | | | | | |
| Public Housing | 1,150,867 | 94% | \$13,724 | \$275 | \$512 | 34.91% |
| Housing Choice Vouchers | 2,386,237 | 92% | \$13,138 | \$346 | \$701 | 33.04% |
| Mod Rehab | 19,148 | 87% | \$8,876 | \$153 | \$664 | 18.78% |
| Section 8 NC/SR | 840,900 | 96% | \$12,172 | \$274 | \$677 | 28.80% |
| Section 236 | 126,859 | 93% | \$14,347 | \$211 | \$578 | 26.74% |
| Multi-Family Other | 656,456 | 95% | \$11,135 | \$255 | \$572 | 30.80% |
| Summary of All HUD Programs | 5,180,467 | 94% | \$12,892 | \$304 | \$637 | 32.30% |

Among all HUD programs, there are only 4 housing units located within Washita County, all housing units occupied by households with housing choice vouchers. For reasons of confidentiality HUD discloses very little information regarding these households, except that 25% are racial or ethnic minorities.

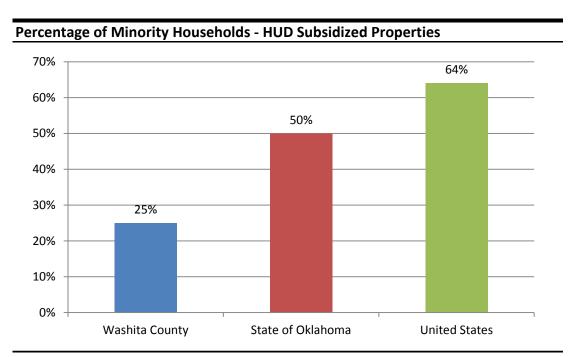


Demographics of Persons in HUD Programs in Washita County

| | | % Single | % w/ | | % Age 62+ | |
|-----------------------------|-----------|----------|------------|-----------|---------------|------------|
| Washita County | # Units | Mothers | Disability | % Age 62+ | w/ Disability | % Minority |
| Public Housing | 0 | N/A | N/A | N/A | N/A | N/A |
| Housing Choice Vouchers | 4 | N/A | N/A | N/A | N/A | 25% |
| Mod Rehab | 0 | N/A | N/A | N/A | N/A | N/A |
| Section 8 NC/SR | 0 | N/A | N/A | N/A | N/A | N/A |
| Section 236 | 0 | N/A | N/A | N/A | N/A | N/A |
| Multi-Family Other | 0 | N/A | N/A | N/A | N/A | N/A |
| Summary of All HUD Programs | 4 | N/A | N/A | N/A | N/A | 25% |
| State of Oklahoma | | | | | | |
| Public Housing | 13,088 | 33% | 22% | 28% | 63% | 44% |
| Housing Choice Vouchers | 24,651 | 46% | 25% | 17% | 77% | 60% |
| Mod Rehab | 158 | 46% | 17% | 13% | 67% | 42% |
| Section 8 NC/SR | 4,756 | 14% | 32% | 52% | 28% | 25% |
| Section 236 | 428 | 32% | 22% | 24% | 32% | 33% |
| Multi-Family Other | 7,518 | 42% | 12% | 22% | 25% | 47% |
| Summary of All HUD Programs | 50,599 | 38% | 23% | 25% | 53% | 50% |
| United States | | | | | | |
| Public Housing | 1,150,867 | 36% | 20% | 31% | 48% | 71% |
| Housing Choice Vouchers | 2,386,237 | 44% | 22% | 22% | 68% | 67% |
| Mod Rehab | 19,148 | 28% | 27% | 24% | 69% | 71% |
| Section 8 NC/SR | 840,900 | 18% | 21% | 56% | 19% | 45% |
| Section 236 | 126,859 | 25% | 13% | 47% | 16% | 59% |
| Multi-Family Other | 656,456 | 31% | 13% | 44% | 16% | 63% |
| Summary of All HUD Programs | 5,180,467 | 36% | 20% | 33% | 40% | 64% |

Source: U.S. Dept. of Housing and Urban Development, Picture of Subsidized Households - 2013





Source: 2013 HUD Picture of Subsidized Households



Projected Housing Need

Consolidated Housing Affordability Strategy (CHAS)

This section will analyze data from the U.S. Department of Housing and Urban Development's Consolidated Housing Affordability Strategy (CHAS) dataset for Washita County. This data is typically separated into household income thresholds, defined by HUD Area Median Family Income (HAMFI). HUD Area Median Family Income (HAMFI) is equivalent to Area Median Income (AMI) for the purposes of this report. This data is considered the best indicator of housing need available which separates need into household income thresholds as defined by HUD.

Cost Burden by Income Threshold

The next table presents CHAS data for Washita County regarding housing cost burden as a percentage of household income. Renter costs are considered to be the sum of contract rent and any utilities not paid by the landlord (such as electricity, natural gas, and water, but not including telephone service, cable service, internet service, etc.). Homeowner costs include mortgage debt service (or similar debts such as deeds of trust or contracts for deed), utilities, property taxes and property insurance.

Households are considered to be cost overburdened if their housing costs (renter or owner) are greater than 30% of their gross household income. A household is "severely" overburdened if their housing costs are greater than 50% of their gross household income.

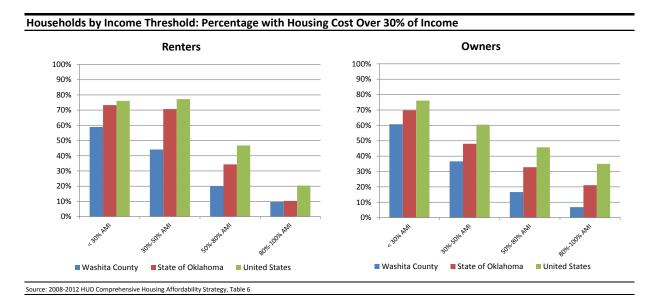


| | (| Owners | | Renters |
|-----------------------------------|--------|---------|--------|---------|
| Household Income / Cost Burden | Number | Percent | Number | Percent |
| Income < 30% HAMFI | 280 | | 280 | |
| Cost Burden Less Than 30% | 80 | 28.57% | 80 | 28.57% |
| Cost Burden Between 30%-50% | 35 | 12.50% | 75 | 26.79% |
| Cost Burden Greater Than 50% | 135 | 48.21% | 90 | 32.14% |
| Not Computed (no/negative income) | 25 | 8.93% | 30 | 10.71% |
| Income 30%-50% HAMFI | 355 | | 170 | |
| Cost Burden Less Than 30% | 220 | 61.97% | 95 | 55.88% |
| Cost Burden Between 30%-50% | 65 | 18.31% | 60 | 35.29% |
| Cost Burden Greater Than 50% | 65 | 18.31% | 15 | 8.82% |
| Not Computed (no/negative income) | 0 | 0.00% | 0 | 0.00% |
| Income 50%-80% HAMFI | 570 | | 250 | |
| Cost Burden Less Than 30% | 475 | 83.33% | 200 | 80.00% |
| Cost Burden Between 30%-50% | 65 | 11.40% | 50 | 20.00% |
| Cost Burden Greater Than 50% | 30 | 5.26% | 0 | 0.00% |
| Not Computed (no/negative income) | 0 | 0.00% | 0 | 0.00% |
| Income 80%-100% HAMFI | 365 | | 155 | |
| Cost Burden Less Than 30% | 340 | 93.15% | 140 | 90.32% |
| Cost Burden Between 30%-50% | 10 | 2.74% | 15 | 9.68% |
| Cost Burden Greater Than 50% | 15 | 4.11% | 0 | 0.00% |
| Not Computed (no/negative income) | 0 | 0.00% | 0 | 0.00% |
| All Incomes | 3,245 | | 1,335 | |
| Cost Burden Less Than 30% | 2,745 | 84.59% | 995 | 74.53% |
| Cost Burden Between 30%-50% | 225 | 6.93% | 200 | 14.98% |
| Cost Burden Greater Than 50% | 245 | 7.55% | 105 | 7.87% |
| Not Computed (no/negative income) | 25 | 0.77% | 30 | 2.25% |

The next table summarizes the data from the previous table for households with cost burden greater than 30% of gross income, followed by a chart comparing these figures for Washita County with the State of Oklahoma as a whole, and the United States.

| | | Owners | | | |
|---------------------------|-------|-------------|-------|-------------|--|
| | | % w/ Cost > | | % w/ Cost > | |
| ousehold Income Threshold | Total | 30% Income | Total | 30% Income | |
| ncome < 30% HAMFI | 280 | 60.71% | 280 | 58.93% | |
| ncome 30%-50% HAMFI | 355 | 36.62% | 170 | 44.12% | |
| come 50%-80% HAMFI | 570 | 16.67% | 250 | 20.00% | |
| come 80%-100% HAMFI | 365 | 6.85% | 155 | 9.68% | |
| l Incomes | 3,245 | 14.48% | 1,335 | 22.85% | |





Substandard Conditions / Overcrowding by Income Threshold

The following table summarizes data regarding substandard housing conditions and overcrowding, separated by owner/renter and HAMFI income threshold. Substandard housing conditions are defined by HUD as any housing unit lacking either complete plumbing or a complete kitchen.

A housing unit without "complete plumbing" is any housing unit lacking one or more of the following features (they do not need to all be present in the same room):

- 1. Hot and cold running water
- 2. A flush toilet
- 3. A bathtub or shower

A lack of a complete kitchen is any housing unit lacking any one or more of the three following items:

- 1. A sink with a faucet
- 2. A stove or range
- 3. A refrigerator

Households are considered to be "overcrowded" if the household has more than 1.0 persons per room (note that this definition is "room" including bedrooms, living rooms and kitchens, as opposed to only "bedrooms"), and is "severely overcrowded" if the household has more than 1.5 persons per room.

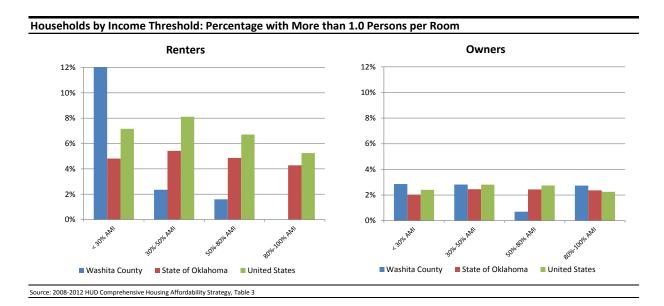


| | (| Owners | | Renters |
|--------------------------------------|--------|---------|--------|---------|
| Household Income / Housing Problem | Number | Percent | Number | Percent |
| Income < 30% HAMFI | 280 | | 280 | |
| Between 1.0 and 1.5 Persons per Room | 4 | 1.43% | 4 | 1.43% |
| More than 1.5 Persons per Room | 4 | 1.43% | 35 | 12.50% |
| Lacks Complete Kitchen or Plumbing | 10 | 3.57% | 4 | 1.43% |
| Income 30%-50% HAMFI | 355 | | 170 | |
| Between 1.0 and 1.5 Persons per Room | 10 | 2.82% | 4 | 2.35% |
| More than 1.5 Persons per Room | 0 | 0.00% | 0 | 0.00% |
| Lacks Complete Kitchen or Plumbing | 4 | 1.13% | 0 | 0.00% |
| Income 50%-80% HAMFI | 570 | | 250 | |
| Between 1.0 and 1.5 Persons per Room | 4 | 0.70% | 0 | 0.00% |
| More than 1.5 Persons per Room | 0 | 0.00% | 4 | 1.60% |
| Lacks Complete Kitchen or Plumbing | 0 | 0.00% | 0 | 0.00% |
| Income 80%-100% HAMFI | 365 | | 155 | |
| Between 1.0 and 1.5 Persons per Room | 10 | 2.74% | 0 | 0.00% |
| More than 1.5 Persons per Room | 0 | 0.00% | 0 | 0.00% |
| Lacks Complete Kitchen or Plumbing | 10 | 2.74% | 4 | 2.58% |
| All Incomes | 3,245 | | 1,335 | |
| Between 1.0 and 1.5 Persons per Room | 38 | 1.17% | 18 | 1.35% |
| More than 1.5 Persons per Room | 4 | 0.12% | 39 | 2.92% |
| Lacks Complete Kitchen or Plumbing | 39 | 1.20% | 8 | 0.60% |

The next table summarizes this data for overcrowding (i.e. all households with greater than 1.0 persons per room), with a chart comparing this data between Washita County, Oklahoma and the nation.

| | | Owners | | Renters |
|----------------------------|-------|------------|-------|-------------|
| | | % > 1.0 | | % > 1.0 |
| | | Persons pe | er | Persons per |
| Household Income Threshold | Total | Room | Total | Room |
| Income < 30% HAMFI | 280 | 2.86% | 280 | 13.93% |
| Income 30%-50% HAMFI | 355 | 2.82% | 170 | 2.35% |
| Income 50%-80% HAMFI | 570 | 0.70% | 250 | 1.60% |
| Income 80%-100% HAMFI | 365 | 2.74% | 155 | 0.00% |
| All Incomes | 3,245 | 1.29% | 1,335 | 4.27% |

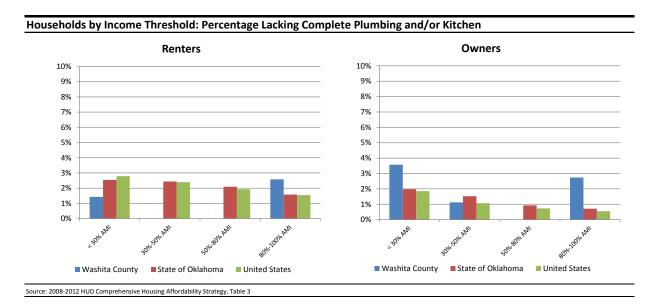




The table following summarizes this data for substandard housing conditions, with a comparison chart between Washita County, the state and the nation.

| | | Owners | | Renters |
|----------------------|----------------|------------|-------|------------|
| | | % Lacking | | % Lacking |
| | | Kitchen or | | Kitchen or |
| lousehold Size/Type | Total Plumbing | | Total | Plumbing |
| ncome < 30% HAMFI | 280 | 3.57% | 280 | 1.43% |
| come 30%-50% HAMFI | 355 | 1.13% | 170 | 0.00% |
| come 50%-80% HAMFI | 570 | 0.00% | 250 | 0.00% |
| ncome 80%-100% HAMFI | 365 | 2.74% | 155 | 2.58% |
| ll Incomes | 3,245 | 1.20% | 1,335 | 0.60% |





Cost Burden by Household Type

The following table provides a breakdown of households by HAMFI, and by household type and size, and by housing cost burden. The categories of household type provided by HUD are:

- Elderly Family: Households with two persons, either or both age 62 or over.
- Small Family: 2 persons, neither age 62 or over, or families with 3 or 4 persons of any age.
- Large Family: families with 5 or more persons.
- Elderly Non-Family (single persons age 62 or over, or unrelated elderly individuals)
- Non-Elderly, Non-Family: all other households.

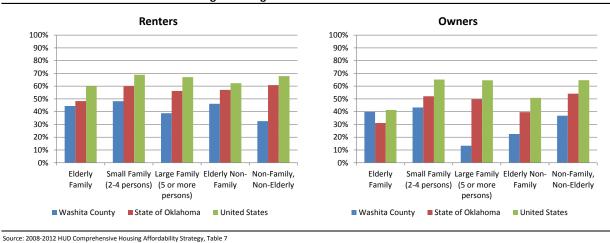


| | | Owners | | | Renters | |
|----------------------------------|-------|-------------|------------|-------|-------------|-------------|
| | | No. w/ Cost | Pct. w/ Co | st | No. w/ Cost | Pct. w/ Cos |
| | | > 30% | > 30% | | > 30% | > 30% |
| Income, Household Size/Type | Total | Income | Income | Total | Income | Income |
| Income < 30% HAMFI | 280 | 172 | 61.43% | 280 | 172 | 61.43% |
| Elderly Family | 40 | 24 | 60.00% | 25 | 14 | 56.00% |
| Small Family (2-4 persons) | 70 | 59 | 84.29% | 130 | 100 | 76.92% |
| Large Family (5 or more persons) | 15 | 4 | 26.67% | 4 | 4 | 100.00% |
| Elderly Non-Family | 110 | 50 | 45.45% | 55 | 19 | 34.55% |
| Non-Family, Non-Elderly | 40 | 35 | 87.50% | 65 | 35 | 53.85% |
| Income 30%-50% HAMFI | 355 | 128 | 36.06% | 170 | 70 | 41.18% |
| Elderly Family | 110 | 55 | 50.00% | 4 | 0 | 0.00% |
| Small Family (2-4 persons) | 65 | 35 | 53.85% | 40 | 20 | 50.00% |
| Large Family (5 or more persons) | 35 | 8 | 22.86% | 20 | 15 | 75.00% |
| Elderly Non-Family | 120 | 20 | 16.67% | 45 | 25 | 55.56% |
| Non-Family, Non-Elderly | 20 | 10 | 50.00% | 60 | 10 | 16.67% |
| Income 50%-80% HAMFI | 570 | 88 | 15.44% | 250 | 54 | 21.60% |
| Elderly Family | 120 | 29 | 24.17% | 25 | 10 | 40.00% |
| Small Family (2-4 persons) | 140 | 25 | 17.86% | 110 | 15 | 13.64% |
| Large Family (5 or more persons) | 40 | 0 | 0.00% | 25 | 0 | 0.00% |
| Elderly Non-Family | 170 | 20 | 11.76% | 4 | 4 | 100.00% |
| Non-Family, Non-Elderly | 100 | 14 | 14.00% | 90 | 25 | 27.78% |
| Income 80%-100% HAMFI | 365 | 27 | 7.40% | 155 | 14 | 9.03% |
| Elderly Family | 60 | 0 | 0.00% | 0 | 0 | N/A |
| Small Family (2-4 persons) | 165 | 4 | 2.42% | 60 | 4 | 6.67% |
| Large Family (5 or more persons) | 25 | 0 | 0.00% | 15 | 0 | 0.00% |
| Elderly Non-Family | 50 | 4 | 8.00% | 15 | 0 | 0.00% |
| Non-Family, Non-Elderly | 65 | 19 | 29.23% | 65 | 10 | 15.38% |
| All Incomes | 3,245 | 464 | 14.30% | 1,335 | 310 | 23.22% |
| Elderly Family | 705 | 123 | 17.45% | 79 | 24 | 30.38% |
| Small Family (2-4 persons) | 1,370 | 127 | 9.27% | 660 | 139 | 21.06% |
| Large Family (5 or more persons) | 215 | 12 | 5.58% | 134 | 19 | 14.18% |
| Elderly Non-Family | 565 | 124 | 21.95% | 123 | 48 | 39.02% |
| Non-Family, Non-Elderly | 385 | 78 | 20.26% | 345 | 80 | 23.19% |



| | | Owners | | | Renters | |
|----------------------------------|-------|-----------|---------------|-------|-----------|-----------------|
| | | No. w/ Co | st Pct. w/ Co | st | No. w/ Co | st Pct. w/ Cost |
| | | > 30% | > 30% | | > 30% | > 30% |
| Household Size/Type | Total | Income | Income | Total | Income | Income |
| Income < 80% HAMFI | 1,205 | 388 | 32.20% | 700 | 296 | 42.29% |
| Elderly Family | 270 | 108 | 40.00% | 54 | 24 | 44.44% |
| Small Family (2-4 persons) | 275 | 119 | 43.27% | 280 | 135 | 48.21% |
| Large Family (5 or more persons) | 90 | 12 | 13.33% | 49 | 19 | 38.78% |
| Elderly Non-Family | 400 | 90 | 22.50% | 104 | 48 | 46.15% |
| Non-Family, Non-Elderly | 160 | 59 | 36.88% | 215 | 70 | 32.56% |

Households Under 80% of AMI: Percentage Housing Cost Overburdened



Housing Problems by Household Type

The next set of tables presents data by household type and whether or not the household is experiencing **any** housing problems. Housing problems are defined by HUD as any household meeting any of the three following criteria:

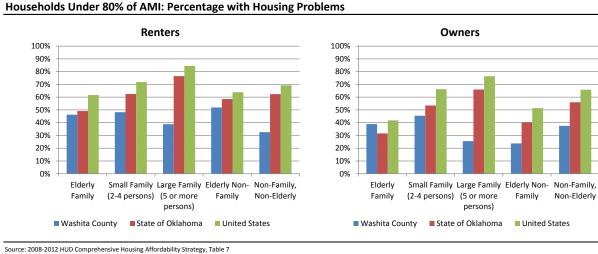
- 1. Housing costs greater than 30% of income (cost-overburdened).
- 2. Living in a housing unit lacking complete plumbing or a complete kitchen (substandard housing unit).
- 3. Living in a housing unit with more than 1.0 persons per room (overcrowding).



| | | Owners | | | Renters | |
|----------------------------------|-------|----------|----------|-------|----------|----------|
| | | No. w/ | Pct. w/ | | No. w/ | Pct. w/ |
| | | Housing | Housing | | Housing | Housing |
| Income, Household Size/Type | Total | Problems | Problems | Total | Problems | Problems |
| Income < 30% HAMFI | 280 | 174 | 62.14% | 280 | 169 | 60.36% |
| Elderly Family | 40 | 20 | 50.00% | 25 | 15 | 60.00% |
| Small Family (2-4 persons) | 70 | 60 | 85.71% | 130 | 95 | 73.08% |
| Large Family (5 or more persons) | 15 | 4 | 26.67% | 4 | 4 | 100.00% |
| Elderly Non-Family | 110 | 55 | 50.00% | 55 | 20 | 36.36% |
| Non-Family, Non-Elderly | 40 | 35 | 87.50% | 65 | 35 | 53.85% |
| Income 30%-50% HAMFI | 355 | 140 | 39.44% | 170 | 80 | 47.06% |
| Elderly Family | 110 | 55 | 50.00% | 4 | 0 | 0.00% |
| Small Family (2-4 persons) | 65 | 40 | 61.54% | 40 | 25 | 62.50% |
| Large Family (5 or more persons) | 35 | 15 | 42.86% | 20 | 15 | 75.00% |
| Elderly Non-Family | 120 | 20 | 16.67% | 45 | 30 | 66.67% |
| Non-Family, Non-Elderly | 20 | 10 | 50.00% | 60 | 10 | 16.67% |
| Income 50%-80% HAMFI | 570 | 94 | 16.49% | 250 | 54 | 21.60% |
| Elderly Family | 120 | 30 | 25.00% | 25 | 10 | 40.00% |
| Small Family (2-4 persons) | 140 | 25 | 17.86% | 110 | 15 | 13.64% |
| Large Family (5 or more persons) | 40 | 4 | 10.00% | 25 | 0 | 0.00% |
| Elderly Non-Family | 170 | 20 | 11.76% | 4 | 4 | 100.00% |
| Non-Family, Non-Elderly | 100 | 15 | 15.00% | 90 | 25 | 27.78% |
| Income Greater than 80% of HAMFI | 2,040 | 120 | 5.88% | 635 | 35 | 5.51% |
| Elderly Family | 435 | 20 | 4.60% | 25 | 0 | 0.00% |
| Small Family (2-4 persons) | 1,095 | 25 | 2.28% | 380 | 25 | 6.58% |
| Large Family (5 or more persons) | 125 | 20 | 16.00% | 85 | 0 | 0.00% |
| Elderly Non-Family | 165 | 35 | 21.21% | 15 | 0 | 0.00% |
| Non-Family, Non-Elderly | 225 | 20 | 8.89% | 130 | 10 | 7.69% |
| All Incomes | 3,245 | 528 | 16.27% | 1,335 | 338 | 25.32% |
| Elderly Family | 705 | 125 | 17.73% | 79 | 25 | 31.65% |
| Small Family (2-4 persons) | 1,370 | 150 | 10.95% | 660 | 160 | 24.24% |
| Large Family (5 or more persons) | 215 | 43 | 20.00% | 134 | 19 | 14.18% |
| Elderly Non-Family | 565 | 130 | 23.01% | 119 | 54 | 45.38% |
| Non-Family, Non-Elderly | 385 | 80 | 20.78% | 345 | 80 | 23.19% |



| | | Owners | | | Renters | |
|----------------------------------|-------|----------|----------|-------|----------|----------|
| | | No. w/ | Pct. w/ | | No. w/ | Pct. w/ |
| | | Housing | Housing | | Housing | Housing |
| Household Size/Type | Total | Problems | Problems | Total | Problems | Problems |
| Income < 80% HAMFI | 1,205 | 408 | 33.86% | 700 | 303 | 43.29% |
| Elderly Family | 270 | 105 | 38.89% | 54 | 25 | 46.30% |
| Small Family (2-4 persons) | 275 | 125 | 45.45% | 280 | 135 | 48.21% |
| Large Family (5 or more persons) | 90 | 23 | 25.56% | 49 | 19 | 38.78% |
| Elderly Non-Family | 400 | 95 | 23.75% | 104 | 54 | 51.92% |
| Non-Family, Non-Elderly | 160 | 60 | 37.50% | 215 | 70 | 32.56% |



Housing Problems by Race / Ethnicity

Data presented in the following tables summarizes housing problems (as previously defined), by HAMFI threshold, and by race/ethnicity, for Washita County. Under CFR 91.305(b)(1)(ii)(2), racial or ethnic groups have disproportionate need if "the percentage of persons in a category of need who are members of a particular racial or ethnic group in a category of need is at least 10 percentage points higher than the percentage of persons in the category as a whole."

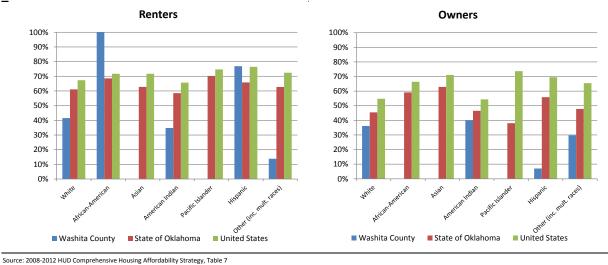


| | | Owners | | | Renters | |
|----------------------------------|-------|----------|----------|-------|----------|---------|
| | | No. w/ | Pct. w/ | | No. w/ | Pct. w/ |
| | | Housing | Housing | | Housing | Housing |
| Income, Race / Ethnicity | Total | Problems | Problems | Total | Problems | Problem |
| Income < 30% HAMFI | 280 | 175 | 62.5% | 275 | 170 | 61.8% |
| White alone, non-Hispanic | 230 | 160 | 69.6% | 230 | 135 | 58.7% |
| Black or African-American alone | 0 | 0 | N/A | 4 | 4 | 100.0% |
| Asian alone | 0 | 0 | N/A | 0 | 0 | N/A |
| American Indian alone | 8 | 4 | 50.0% | 4 | 4 | 100.0% |
| Pacific Islander alone | 4 | 0 | 0.0% | 0 | 0 | N/A |
| Hispanic, any race | 14 | 0 | 0.0% | 24 | 20 | 83.3% |
| Other (including multiple races) | 24 | 10 | 41.7% | 14 | 4 | 28.6% |
| Income 30%-50% HAMFI | 355 | 140 | 39.4% | 170 | 80 | 47.1% |
| White alone, non-Hispanic | 315 | 135 | 42.9% | 165 | 80 | 48.5% |
| Black or African-American alone | 4 | 0 | 0.0% | 0 | 0 | N/A |
| Asian alone | 0 | 0 | N/A | 0 | 0 | N/A |
| American Indian alone | 4 | 0 | 0.0% | 4 | 4 | 100.0% |
| Pacific Islander alone | 0 | 0 | N/A | 0 | 0 | N/A |
| Hispanic, any race | 4 | 0 | 0.0% | 4 | 0 | 0.0% |
| Other (including multiple races) | 19 | 4 | 21.1% | 0 | 0 | N/A |
| Income 50%-80% HAMFI | 570 | 100 | 17.5% | 250 | 50 | 20.0% |
| White alone, non-Hispanic | 520 | 90 | 17.3% | 195 | 30 | 15.4% |
| Black or African-American alone | 0 | 0 | N/A | 0 | 0 | N/A |
| Asian alone | 0 | 0 | N/A | 0 | 0 | N/A |
| American Indian alone | 8 | 4 | 50.0% | 15 | 0 | 0.0% |
| Pacific Islander alone | 0 | 0 | N/A | 0 | 0 | N/A |
| Hispanic, any race | 39 | 4 | 10.3% | 24 | 20 | 83.3% |
| Other (including multiple races) | 4 | 0 | 0.0% | 15 | 0 | 0.0% |
| Income 80%-100% HAMFI | 365 | 45 | 12.3% | 155 | 15 | 9.7% |
| White alone, non-Hispanic | 310 | 20 | 6.5% | 120 | 15 | 12.5% |
| Black or African-American alone | 4 | 0 | 0.0% | 0 | 0 | N/A |
| Asian alone | 0 | 0 | N/A | 0 | 0 | N/A |
| American Indian alone | 4 | 0 | 0.0% | 4 | 0 | 0.0% |
| Pacific Islander alone | 0 | 0 | N/A | 0 | 0 | N/A |
| Hispanic, any race | 45 | 25 | 55.6% | 4 | 0 | 0.0% |
| Other (including multiple races) | 10 | 0 | 0.0% | 30 | 0 | 0.0% |
| All Incomes | 3,245 | 535 | 16.5% | 1,335 | 335 | 25.1% |
| White alone, non-Hispanic | 2,985 | 480 | 16.1% | 1,165 | 280 | 24.0% |
| Black or African-American alone | 8 | 0 | 0.0% | 8 | 4 | 50.0% |
| Asian alone | 0 | 0 | N/A | 0 | 0 | N/A |
| American Indian alone | 39 | 8 | 20.5% | 37 | 8 | 21.6% |
| Pacific Islander alone | 4 | 0 | 0.0% | 0 | 0 | N/A |
| Hispanic, any race | 137 | 29 | 21.2% | 60 | 40 | 66.7% |
| Other (including multiple races) | 77 | 14 | 18.2% | 69 | 4 | 5.8% |



| | | Owners | | | Renters | |
|----------------------------------|-------|----------|----------|-------|----------|----------|
| | | No. w/ | Pct. w/ | | No. w/ | Pct. w/ |
| | | Housing | Housing | | Housing | Housing |
| Household Size/Type | Total | Problems | Problems | Total | Problems | Problems |
| Income < 80% HAMFI | 1,205 | 415 | 34.44% | 695 | 300 | 43.17% |
| White alone, non-Hispanic | 1,065 | 385 | 36.15% | 590 | 245 | 41.53% |
| Black or African-American alone | 4 | 0 | 0.00% | 4 | 4 | 100.00% |
| Asian alone | 0 | 0 | N/A | 0 | 0 | N/A |
| American Indian alone | 20 | 8 | 40.00% | 23 | 8 | 34.78% |
| Pacific Islander alone | 4 | 0 | 0.00% | 0 | 0 | N/A |
| Hispanic, any race | 57 | 4 | 7.02% | 52 | 40 | 76.92% |
| Other (including multiple races) | 47 | 14 | 29.79% | 29 | 4 | 13.79% |





CHAS Conclusions

The previous data notes many areas of need (and severe need) among the existing population of Washita County. The greatest needs are among households with incomes less than 30% of Area Median Income. Several other areas of note:

- Among households with incomes less than 50% of Area Median Income, there are 240 renter households that are cost overburdened, and 300 homeowners that are cost overburdened.
- Among elderly households with incomes less than 50% of Area Median Income, there are 58
 renter households that are cost overburdened, and 149 homeowners that are cost
 overburdened.



• 100% of African American renters with incomes less than 80% of Area Median Income have one or more housing problems, and 76.92% of Hispanic renters with incomes less than 80% of Area Median Income have one or more housing problems.



Overall Anticipated Housing Demand

Future demand for housing units in Washita County can be estimated from population and household growth. Population estimates are based on known factors such as noted increases in the city employment base and indications from demographic services. In this case we have considered data from both the U.S. Census Bureau and Nielsen SiteReports. The estimates of changes in households and population were presented in a previous section of this report. The anticipated future demand is estimated for New Cordell, as well as Washita County as a whole. The calculations are shown in the following tables.

New Cordell Anticipated Demand

Households in New Cordell declined at an annually compounded rate of -0.09% from 2000 to 2010. Nielsen SiteReports estimates households have grown 1.24% per year since that time, and that households will grow 0.98% per year through 2020. For these reasons we will rely on the Nielsen SiteReports forecast of 0.98% per year in forecasting future household growth for New Cordell.

The percentage of owner households was estimated at 71.27% with renter households estimated at 28.73%, based on data from the U.S. Census Bureau. The estimated number of additional units needed to service increasing demand can be estimated by applying this percentage to the anticipated growth in households. It should be noted that this is an estimate of rental and owner requirements and should be relied upon only as a guideline for possible new demand. The calculations are shown below.

| Future Housing Demand Estimates for New Cordell | | | | | | | | |
|-------------------------------------------------|-----------|-------|--------------------------------|-------|-------|-------|-------|--|
| Year | | 2015 | 2016 | 2017 | 2018 | 2019 | 2020 | |
| Household | Estimates | 1,256 | 1,268 | 1,281 | 1,293 | 1,306 | 1,319 | |
| Owner %: | 71.27% | 895 | 904 | 913 | 922 | 931 | 940 | |
| Renter %: | 28.73% | 361 | 364 | 368 | 372 | 375 | 379 | |
| Total New Owner Households 45 | | | | | | | | |
| | | | Total New Renter Households 18 | | | | | |

Based on an estimated household growth rate of 0.98% per year, New Cordell would require 45 new housing units for ownership, and 18 units for rent, over the next five years. Annually this equates to 9 units for ownership per year, and 4 units for rent per year.

Washita County Anticipated Demand

Households in Washita County grew at an annually compounded rate of 0.20% from 2000 to 2010. Nielsen SiteReports estimates households have grown 0.23% per year since that time, and that households will grow 0.48% per year through 2020. For these reasons we will rely on the Nielsen SiteReports forecast of 0.48% per year in forecasting future household growth for Washita County.

The percentage of owner households was estimated at 70.69% with renter households estimated at 29.31%, based on data from the U.S. Census Bureau. The estimated number of additional units needed to service increasing demand can be estimated by applying this percentage to the anticipated growth



in households. It should be noted that this is an estimate of rental and owner requirements and should be relied upon only as a guideline for possible new demand. The calculations are shown below.

| Future Housing Demand Estimates for Washita County | | | | | | | | |
|----------------------------------------------------|-----------|-------|-------|--------------------|-------------|--------|-------|--|
| Year | | 2015 | 2016 | 2017 | 2018 | 2019 | 2020 | |
| Household | Estimates | 4,651 | 4,673 | 4,696 | 4,718 | 4,741 | 4,764 | |
| Owner %: | 70.69% | 3,288 | 3,304 | 3,320 | 3,336 | 3,352 | 3,368 | |
| Renter %: | 29.31% | 1,363 | 1,370 | 1,376 | 1,383 | 1,390 | 1,396 | |
| | | | | Total New (| Owner House | eholds | 80 | |
| | | | | Total New F | 33 | | | |

Based on an estimated household growth rate of 0.48% per year, Washita County would require 80 new housing units for ownership, and 33 units for rent, over the next five years. Annually this equates to 16 units for ownership per year, and 7 units for rent per year.



Housing Demand – Population Subsets

This section will address 5-year forecasted needs and trends for population special population subsets for Washita County. These forecasts are based on the previously forecasted overall trends for the next five years.

Housing Needs by Income Thresholds

The first table will address future housing needs and trends for households in Washita County by income threshold: households within incomes below 30%, 50%, 60% and 80% of Area Median Income, by tenure (owner/renter). These forecasts are primarily based on HUD Consolidated Housing Affordability Strategy data presented previously. Households with incomes below 60% of Area Median Income (AMI) are estimated at 120% of the households at 50% of AMI. Note that these figures are cumulative and should not be added across income thresholds.

| Washita County: 2015-2020 Housing Needs by Income Threshold | | | | | | |
|-------------------------------------------------------------|--------------|----------|--------|---------|-------|--|
| | Owner Renter | | | | | |
| | Subset % | Subset % | Owners | Renters | Total | |
| Total New Demand: 2015-2020 | 100.00% | 100.00% | 80 | 33 | 113 | |
| Less than 30% AMI | 8.63% | 20.97% | 7 | 7 | 14 | |
| Less than 50% AMI | 19.57% | 33.71% | 16 | 11 | 27 | |
| Less than 60% AMI | 23.48% | 40.45% | 19 | 13 | 32 | |
| Less than 80% AMI | 37.13% | 52.43% | 30 | 17 | 47 | |

Elderly Housing Needs

The next table will address future housing needs and trends for households with elderly persons (age 62 and up). Like the previous table, this data is based on the overall trends previously defined, and the 2008-2012 CHAS data previously discussed (specifically CHAS Table 16). It is further broken down by income threshold and tenure.

| Washita County: 2015-2020 Housing Needs Age 62 and Up | | | | | | | |
|-------------------------------------------------------|----------|----------|---------|---------|---------|--|--|
| | Owner | Renter | Elderly | Elderly | Elderly | | |
| | Subset % | Subset % | Owners | Renters | Total | | |
| Total New Elderly (62+) Demand: 2015-2020 | 39.14% | 15.13% | 31 | 5 | 36 | | |
| Elderly less than 30% AMI | 4.62% | 5.99% | 4 | 2 | 6 | | |
| Elderly less than 50% AMI | 11.71% | 9.66% | 9 | 3 | 13 | | |
| Elderly less than 60% AMI | 14.05% | 11.60% | 11 | 4 | 15 | | |
| Elderly less than 80% AMI | 20.65% | 11.84% | 16 | 4 | 20 | | |

Housing Needs for Persons with Disabilities / Special Needs

The following table will address future trends and needs for households with at least one household member with at least one disability as identified by HUD CHAS Table 6 (hearing or vision impairments, ambulatory limitations, cognitive limitations, self-care limitations, or independent living limitations). As with the previous tables, this data is also further broken down by income threshold and tenure.



| Washita County: 2015-2020 Housing Needs for Persons with Disabilities | | | | | | | |
|-----------------------------------------------------------------------|----------|----------|----------|---------|-------|--|--|
| | Owner | Disabled | Disabled | | | | |
| | Subset % | Subset % | Owners | Renters | Total | | |
| Total New Disabled Demand (2015-2020) | 32.51% | 35.58% | 26 | 12 | 38 | | |
| Disabled less than 30% AMI | 4.93% | 10.86% | 4 | 4 | 8 | | |
| Disabled less than 50% AMI | 9.55% | 17.23% | 8 | 6 | 13 | | |
| Disabled less than 60% AMI | 11.46% | 20.67% | 9 | 7 | 16 | | |
| Disabled less than 80% AMI | 15.25% | 21.35% | 12 | 7 | 19 | | |

Housing Needs for Veterans

This section will address housing needs for households with at least one veteran. This data is not available through HUD's Consolidated Housing Affordability Strategy, so we have instead relied on data from the U.S. Census Bureau, specifically the 2009-2013 American Community Survey, Table C21007. This data is further broken down by tenure, poverty status, and disability status.

| Washita County: 2015-2020 Housing Needs for Veterans | | | | | | | |
|------------------------------------------------------|----------|----------|---------|---------|-------|--|--|
| | Owner | Veteran | Veteran | | | | |
| | Subset % | Subset % | Owners | Renters | Total | | |
| Total New Demand (2015-2020) | 100.00% | 100.00% | 80 | 33 | 113 | | |
| Total Veteran Demand | 10.80% | 10.80% | 9 | 4 | 12 | | |
| Veterans with Disabilities | 3.59% | 3.59% | 3 | 1 | 4 | | |
| Veterans Below Poverty | 0.83% | 0.83% | 1 | 0 | 1 | | |
| Disabled Veterans Below Poverty | 0.30% | 0.30% | 0 | 0 | 0 | | |

Housing Needs for Working Families

The final table addresses housing needs for working families. Working families are in this case defined as families (households with at least two members related by blood or marriage) with at least one person employed. Like the forecasts for veteran needs, this data cannot be extracted from the HUD CHAS tables, so we have again relied on the Census Bureau's American Community Survey (table B23007 in this instance). The data is further broken down by the presence of children (below the age of 18).

| Washita County: 2015-2020 Housing Needs for Working Families | | | | | | | |
|---------------------------------------------------------------------|----------|----------|--------|---------|-------|--|--|
| | Owner | Renter | | | | | |
| | Subset % | Subset % | Owners | Renters | Total | | |
| Total New Demand (2015-2020) | 100.00% | 100.00% | 80 | 33 | 113 | | |
| Total Working Families | 54.67% | 54.67% | 44 | 18 | 62 | | |
| Working Families with Children Present 24.84% 24.84% 20 8 28 | | | | | | | |

Population Subset Conclusions

Based on population and household growth over the next five years, a total of 113 housing units will be needed in Washita County over the next five years. Of those units:

• 32 will be needed by households earning less than 60% of Area Median Income



- 15 will be needed by households age 62 and up, earning less than 60% of Area Median Income
- 16 will be needed by households with disabilities / special needs, earning less than 60% of Area Median Income
- One will be needed by veterans living below the poverty line
- 28 will be needed by working families with children present

This data suggests a strong need in Washita County for housing units that are both affordable and accessible to persons with disabilities / special needs, and for working families with children.

